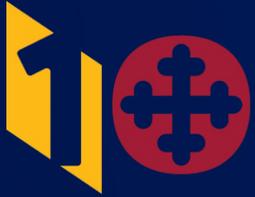


10TH ANNUAL
GOVERNOR'S
**SMALL BUSINESS
OUTREACH**
SUMMIT

"Navigation of the MD Procurement System & Identifying Opportunities: Where UNSPC codes meets Data Mining"



10TH ANNUAL
GOVERNOR'S
**SMALL BUSINESS
OUTREACH**
SUMMIT

WHAT



- **The act of obtaining or buying goods and services through a process that includes preparation, processing, selection, compliance, and approval of payments.**

Competition is Key

- Competition is an integral part of procurement
- Ensures “best price” or “best value” when spending taxpayer dollars





- Statutes (Laws)
 - [State Finance & Procurement \(SF&P\)](#)

- Regulations
 - [Code of Maryland Regulation \(COMAR\)](#)



- Directives
 - [Maryland Procurement Manual](#)

WHAT – What do you need to know?

The State's online public bid board is eMaryland Marketplace Advantage (eMMA)
emma.maryland.gov

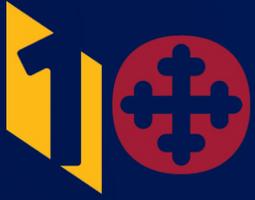
All solicitations over \$15,000 must be published on eMMA

All awards over \$50,000 must be published on eMMA

All vendors receiving a contract award from the State must be in **“Good Standing”** with the Department of Assessments and Taxation

The **Board of Public Works** approves all contracts **\$200,000** and above before final “Notice to Proceed” can be awarded

MBE, VSBE, and SBR Liaisons are positioned within each state purchasing unit



10TH ANNUAL
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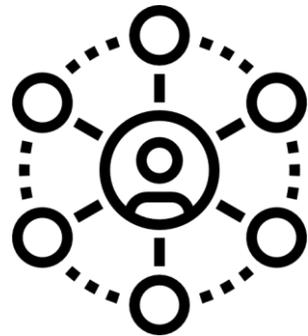
WHO



Office of Small, Minority & Women Business Affairs



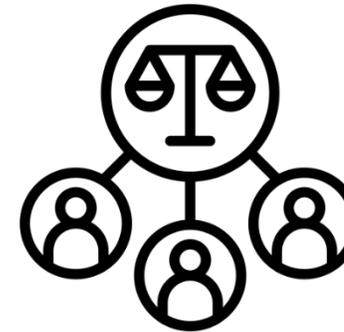
Implement Maryland's 3 socioeconomic procurement programs across 70+ agencies and departments



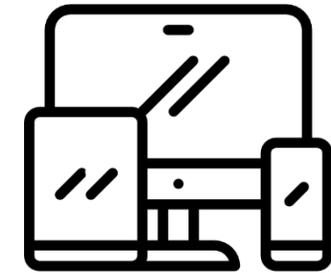
Connect small, minority, women, & veteran business owners to opportunities in the state contracting arena



Conduct free small business webinars, hosts stakeholder engagement events, and participates in outreach programs statewide

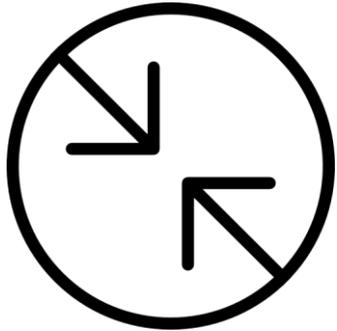


Work with MBEs to address issues that may arise during contract performance through the MBE Ombudsman unit

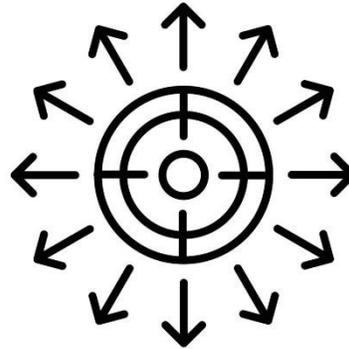


Curate online resources at the federal, state, and local levels for small business growth and development

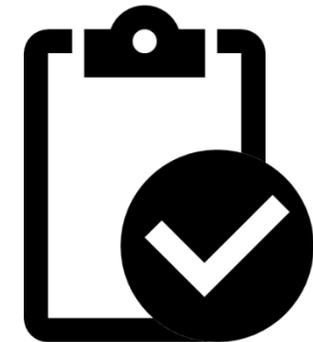
MBE Ombudsman Unit



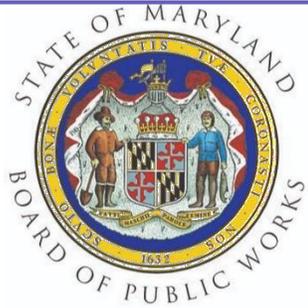
Serves as an internal resource across the 70+ agencies and departments engaged in the MBE Program



Serves as an external resource to certified MBEs, prime contractors, legislators, and stakeholder organizations



Enforces compliance during contract performance to maximize implementation of the MBE Program



Board of Public Works



Highest
administrative
body in state
government



Control
procurement
policy & adopts
procurement
regulations



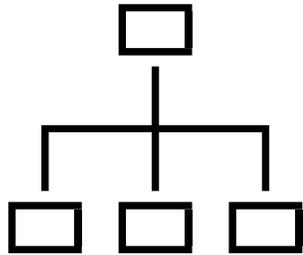
Approve most
contracts
exceeding
\$200K



Livestream
meetings
and public
documents



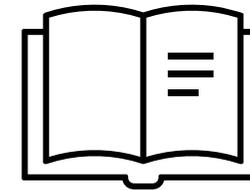
Office of State Procurement



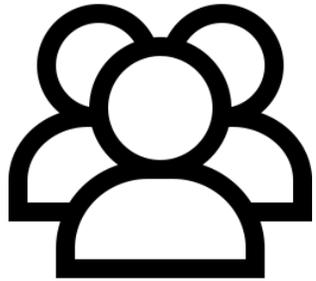
Housed within the Maryland
Department of General
Services



Primary procurement unit for all
delegated procurements from the
Board of Public Works except
transportation and transportation-
related procurements that are
otherwise exempt (federal funding)



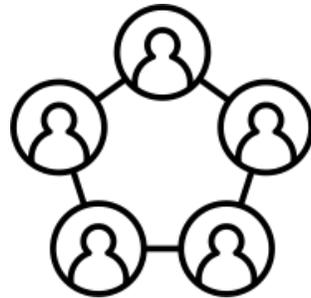
Develops and maintains the
State of Maryland Procurement
Manual & Maryland
Procurement Academy



MBE/VSBE/SBR Liaisons



Positioned at all participating purchasing units; implements socioeconomic programs.



Member of the Procurement Review Group which evaluates contracts for socioeconomic goals



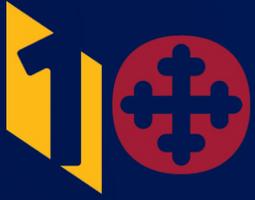
Reports MBE, VSBE, & SBR performance to the Office of Small, Minority & Women Business Affairs.



Conducts and participates in outreach programs to promote opportunities.



Advocates for certified firms if a problem arises when performing on a contract.



10TH ANNUAL
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SUMMIT

HOW

State Contracting Pipeline



**eMaryland Marketplace
Advantage (eMMA)**



Procurement Forecast



Board of Public Works



Agency Liaisons

eMaryland Marketplace Advantage (eMMA)

Welcome to eMaryland Marketplace Advantage (eMMA)



eMMA is Maryland's new online procurement platform used to connect the vendor community with contracting opportunities from state, county, and local government entities. Registered vendors will receive notices of bid opportunities, can submit bid responses online, and may obtain bid results online.

Qualified small business vendors may also complete two self-certification processes to become eligible for the following certifications/programs:

- 1) The Certified Small Business - CSB Certification (includes the Small Business Reserve (SBR) and Small Business Preference (SBP) Programs) and/or
- 2) The Veteran-Owned Small Business Enterprise (VSBE) Program Certification.

eMMA facilitates an open, transparent, and efficient procurement process. We look forward to doing business with you!

Additional information can be found in the [Frequently Asked Questions](#) and [Quick Reference Guides](#). Any questions please contact the eMMA Help Desk at eMMA_helpdesk@maryland.gov.

For additional training and resources, please go to the Maryland Procurement Academy homepage at [State of Maryland eMMA Training](#)

LOGIN

Login*

Password*

SSO Provider ⓘ



New Vendor? Register Now



Public Solicitations



Public Contracts



Vendor Search

emma.maryland.gov

Current & Open Solicitations

1. Buyer/Agency
2. Procurement Officer
3. Type of Contract
4. Term of the Contract
5. Scope of Work
6. Procurement Officer

Past & Awarded Contracts

1. Contract Title
2. Vendor
3. Type of Contract
4. Term of the Contract
5. Amount of Contract
6. Procurement Officer

Public Solicitations search...

Keywords

Status Category

> **Advanced Search**

Filters Status: Open

Advanced Search

Type Authority SBR Designation SBE Goal

Award Status Agency MBE Goal MBE Sub-Goal

Sub Agency VSBE Goal DBE Goal

Site

ID	Title	Status	Due / Close Date	Publish Date UTC-5	Main Category	Solicitation Type	Issuing Agency
BPM053825	51PLU29SB ON-CALL PLUMBING SERVICES - MAINTENANCE AND REPAIR	Open	11/13/2025	11/6/2025 11:34:16 AM	Plumbing system maintenance or repair	Request for Quote	State Highway Administration
BPM054007	JHO-708-26 ATHLETICS AND PHYSICAL EDUCATION SUPPLIES	Open	12/1/2025	11/6/2025 11:12:00 AM	Sports and Recreational Equipment and Supplies and Accessories	Public Notice	Baltimore County Public Schools
BPM054005	Notice of award Tractor Mowing along highways (TATMOW25B)	Open	11/7/2025	11/6/2025 11:02:12 AM	Highway lawn maintenance services	Public Notice	SHA-DISTRICT 2-EASTON
BPM053999	NTA-508-26 HVAC and Open Space Enclosure at Timber Grove Elementary School	Open	12/4/2025	11/6/2025 10:42:22 AM	Building and Facility Construction and Maintenance Services	Public Notice	Baltimore County Public Schools
BPM048844	Statewide Ammunition	Open	1/15/2026	11/6/2025 10:18:37 AM	Ammunition	IFB: Invitation for Bid	Department Of General Services
BPM053109	OpenText License Renewal for Rightfax	Open	11/12/2025	11/6/2025 10:06:13 AM	Business function specific software	PORFP	Department of Public Safety and Correctional Services
BPM054003	Salisbury Elevator Service Contract	Open	11/14/2025	11/6/2025 10:01:01 AM	Elevator maintenance services	Request for Information & Pricing	Department of General Services Facilities Operation & Manag (RSTARS - H10)
BPM054004	Mowing of Carroll County Parks - North Region	Open	12/10/2025	11/6/2025 9:40:44 AM	Mowing services	IFB: Invitation for Bid	Carroll County Government - Procurement
BPM054001	Mowing of Carroll County Parks - South Region	Open	12/10/2025	11/6/2025 9:27:24 AM	Mowing services	IFB: Invitation for Bid	Carroll County Government - Procurement
BPM054000	Landscape, Architectural, and Engineering Services for the Restoration and Reconstruction of the Carroll County Sports Complex	Open	12/16/2025	11/6/2025 9:14:06 AM	Landscape architecture service	IFB: Invitation for Bid	Carroll County Government - Procurement
BPM053921	Exhaust Hood Cleaning for Springfield Hospital Center	Open	11/14/2025	11/6/2025 9:08:54 AM	Industrial Cleaning Services	IFB: Invitation for Bid	09001-GENERAL ADMINISTRATION - SPRINGFIELD HOSPITAL CENTER
BPM053509	Savage Highlands House Roof and siding Replacement at Savage Highlands State Park	Open	12/3/2025	11/6/2025 8:37:55 AM	Building and Facility Construction and Maintenance Services	IFB: Invitation for Bid	Department of Natural Resources

Public Solicitations search...

Status:
 Category:

Filters: Status: Open × Keywords: CONSTRUCTION ×

List of Opportunities

UNSPSC Codes

BPM053850	FEMA MDEM House Elevation Project	Open	1/5/2026	11/4/2025 3:25:34 PM	Land and Buildings and Structures and Thoroughfares	RFP: Double Envelope Proposal	Town of Oxford
BPM052263	DT-000-232-003 Epoxy Flooring Refurbishment at Charles Hickey School	Open	11/13/2025	11/4/2025 2:34:21 PM	Building maintenance and repair services	PORFP	Department Of General Services
BPM053968	CH1685180 - Replacement of Br# 0802100 with Small St# 08079X0 on MD 225/ Branch of Mattawoman Creek	Open	12/11/2025	11/4/2025 12:56:39 PM	Heavy construction services	Public Notice	State Highway Administration
BPM053965	XB2355674 - Drainage Improvement at Various Locations in Allegany and Garrett Counties	Open	12/11/2025	11/4/2025 1:54:36 PM	Highway and road construction service	Public Notice	State Highway Administration
BPM052121	BB-600-250-002 Cooling Tower Infrastructure at William Donald Schaefer Tower	Open	11/18/2025	11/4/2025 9:48:02 AM	Building maintenance and repair services	PORFP	Department Of General Services
BPM053942	Mechanical Joints (MJ) & Gate Valves	Open	11/13/2025	11/3/2025 2:40:28 PM	Mechanical seal kit	Public Notice	Washington Suburban Sanitary Commission
BPM053934	St. Mary's County Sheriff's Office Support Services Facility	Open	3/12/2026	10/31/2025 3:00:25 PM	Building and Facility Construction and Maintenance Services	Public Notice	St. Mary's County Government
BPM053071	RFQ # 26-05: Architectural & Engineering IDIQ Services for Kent County, MD	Open	11/13/2025	10/31/2025 11:29:22 AM	Professional engineering services	RFP: Triple Envelope Proposal	Kent County Government
BPM053892	New Germany State Park Water Distribution, Collection System, and Water / Wastewater Treatment Plant Upgrades	Open	12/15/2025	10/30/2025 4:18:15 PM	Wastewater and sewage treatment plant construction service	Public Notice	Maryland Environmental Service - Procurement Division
BPM053572	Intersection Improvements S Potomac St @ Baltimore St	Open	11/18/2025	10/27/2025 2:42:41 PM	Heavy construction services	Public Notice	City of Hagerstown
BPM053801	6th Street End Park Floating Dock Installation and Tucker Street Boat Ramp Improvements, City of Annapolis	Open	11/21/2025	10/27/2025 1:22:44 PM	Marine construction services	IFB: Invitation for Bid	City of Annapolis
BPM053798	Driving Range Safety Netting	Open	11/18/2025	10/28/2025 1:18:00 PM	Sports and Recreational Equipment and Supplies and Accessories	Public Notice	Calvert County Government
BPM053720	DBFP 1025222 / Facility's Programing for the Charlotte Hall Veterans Home New Construction and Renovations Solicitation	Open	11/21/2025	10/23/2025 12:41:51 PM	Architectural engineering	RFP: Double Envelope Proposal	Department Of General Services
BPM053720	DBFP 1025222 / Facility's Programing for the Charlotte Hall Veterans Home New Construction and Renovations Solicitation	Open	11/21/2025	10/22/2025 1:36:47 PM	Architectural engineering	RFP: Double Envelope Proposal	Department Of General Services
BPM053727	626-002 Construction Manager at Risk for the Student Services Center (SD/Building 110), Germantown Campus	Open	11/18/2025	10/22/2025 10:51:54 AM	School building construction service	Public Notice	Montgomery College
BPM053628	B-26-029-58042 Cecil County Sheriff's Office Training Room-Room Construction	Open	11/20/2025	10/15/2025 11:35:04 AM	Construction interior fit-outs	Public Notice	Cecil County Government - Administration

Return

Add to My Solicitations

Title	ID	Lot #	Round #	Status	Due / Close Date (EST)
DBFP 1025222 / Facility's Programing for the Charlotte Hall Veterans Home New Construction and Renovations Solicitation	BPM053720	1	2	Open	Nov 21 2025 12:00AM

Solicitation Type
RFP: Double Envelope Proposal

Main Category
Professional engineering services

Issuing Agency
Department Of General Services

Procurement Officer / Buyer	Email
Agyeman ABABIO	agyeman.ababio@maryland....

Solicitation Summary

Procurement Program Participation Goals

MBE Participation (%)
25.00

Procurement Officer / Buyer
Agyeman ABABIO

Attachments

0 Selected

Title	Type	Att.	Last Modified on UTC-5	Creation Date UTC-5	Validity End Date
Addendum 1	Attachments & Appendixes (Approved)	 Addendum 1.pdf	10/22/2025 3:16:58 PM	10/22/2025 3:16:58 PM	
DBFP 1025222 RFP	Technical Documents (Approved)	 DBFP 1025222 RFP.pdf		10/22/2025 12:36:04 PM	
SF330-21a	Attachments & Appendixes (Approved)	 SF330-21a.pdf		10/22/2025 12:35:13 PM	
Contract # Addenda Acknowledgment	Attachments & Appendixes (Approved)	 Contract # Addenda Ackn.pdf		10/22/2025 12:33:07 PM	
4 Record(s)					

Solicitation Links

[Access to pricing form](#)
[View Technical Questionnaire](#)
[View Financial Questionnaire \(Ext\)](#)

Public Contracts search...

Public Contracts

Keywords: SERVICES Commodities: Status: Search Reset

Advanced Search

Filters: Keywords: SERVICES

Code	Contract Name	Supplier	Contract Type	Effective Date	Expiration Date	Publish Date	Public Solicitation ID
CTR025092	MT-00211382 Janitorial Services MDTA's Point Breeze (PB) Facilities	NATIONAL CENTER ON INSTITUTIONS & ALTERNATIVES	Individual	11/6/2025	10/31/2028		
CTR025090	26HR1, Employee Benefit Consulting Services	Marsh & McLennan Agency LLC	Individual	11/1/2025	10/31/2030		
CTR025076	26-025 On-Call Services - General Trades	BALTIMORE CONTRACTORS INC	Individual	11/4/2025	10/7/2027		BPM052653
CTR025066	26-026 On-Call Services - General Plumbing	G A MECHANICAL INC.	Individual	10/31/2025	10/16/2027		BPM052645
CTR025065	OPCY Structural Steel Painting - 26-012	TITAN INDUSTRIAL SERVICES INC	Individual	10/31/2025	10/8/2026		BPM052592
CTR025060	012.26.B3 Energy Management Controls, Installation, Monitoring, Maintenance and Repair Service	EASI Controls	Individual	10/23/2025	10/30/2030		BPM015345
CTR025018	JHO-700-26 COOP Technology Products and Services	POWERSCHOOL GROUP LLC	Individual	10/7/2025	5/20/2026		
CTR025017	26-100 Fuel Delivery with Related Services (COOP Diesel Fuel)	MANSFIELD OIL COMPANY	Individual	10/1/2025	2/10/2027		
CTR025016	26-099 Fuel Delivery with Related Services (COOP Heating Fuel)	MANSFIELD OIL COMPANY	Individual	10/1/2025	2/10/2027		
CTR025014	26-005 On-Call Snow Removal Services and Equipment	GREENE CONSTRUCTION CO LLC	Individual	10/15/2025	9/30/2026		BPM052880

1 2 3 4 5 6 7 > More than 150 Record(s)

➤ Vendor
➤ Term

➤ Procurement
Officer
➤ Amount

➤ Goals

➤ Agency
➤ UNSPSC Codes

< ↻ Contract: CTR025092 - - MT-00211382 Janitorial Services MDTA's Point Breeze (PB...

Contract Title MT-00211382 Janitorial Services MDTA's Point Breeze (PB) Facilities	Start Date 11/6/2025	Contract ID CTR025092	Alternate ID MT-00211382
Supplier NATIONAL CENTER ON INSTITUTIONS & ALTERNATIVES	Expiration Date 10/31/2028		
Contract Type Individual			
USD			
Procurement Officer / Buyer Margaret1 CARLISLE	Email mcarlisle1@mdot.state....		
Contract Amount 873,990.43			
Linked Solicitation			
Statewide Contract	BPW Date 10/22/2025		
Federal Funding	BPW Item		
Green Contract No			
VSBE Goal No			
Ownership Interest			
Contract Scope			
Organizations Maryland Transportation Authority			
Commodities Cleaning and janitorial supplies, Cleaning and janitorial services			
Documents			

Enter search term

HOME MBE PROGRAM MBE OMBUDSMAN SBR PROGRAM VSBE PROGRAM RESOURCES **FORECAST**

 OFFICE OF
Small, Minority & Women Business Affairs

GOVERNOR'S COORDINATING OFFICES HOME 

Quick Links

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- Legislation and Policy
- Outreach
- News
- Reports
- Contact Us
- Recent

 SBR PROGRAM REPORTING TOOLKIT

 MBE PROGRAM REPORTING TOOLKIT

 VSBE PROGRAM REPORTING TOOLKIT

 **Maryland**
GOVERNOR'S OFFICE OF
SMALL MINORITY & WOMEN
BUSINESS AFFAIRS

T.I.P.S.

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TRAINING & INSIGHTS FOR
PROCUREMENT SUCCESS

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NEW Program Seals

Program seals are now available to certified vendors. Certification status will be verified during the procurement process.

- 
- 
- 

TOP WEBSITE PICKS

- State of Maryland Disparity Study
- Expanding Opportunities Magazine
- eMaryland Marketplace Advantage (eMMA)
- Maryland Financial Incentives for Businesses
- Maryland Business Express
- Maryland Entrepreneur Hub
- SBR Liaisons
- MBE Liaisons

Welcome to Maryland's Procurement Forecast Portal.

This database is populated with *projected* purchases of \$100,000 and above for the current fiscal year. Not all projected purchases will be made as indicated in the Procurement Forecast.

We strongly advise you to connect with the buyer directly for details and updates.

To obtain the contact information of the buyer, download your search results by clicking on "EXPORT TO EXCEL" below.

Export To Excel

Search - Description

Search

Reset All Filters

Search by Agency

Search by Procurement Categories

Search by Contract Value

Search by Region

Search by Projected Advertisement Dates

Agency Name: Information Technology

Procurement Category: Information Technology - Services

Procurement Method: To Be Determined

Description: GIS SOFTWARE AS A SERVICE MASTER CONTRACT

Location/Delivery: STATEWIDE

Estimated Advertisement Date: To Be Determined

Estimated Total Contract Award (no options): \$10,000,001 to \$20,000,000

Term of Contract: To be Determined

Fiscal Year - July – June

- Q1 July – September
- Q2 October – December
- Q3 January – March
- Q4 April - June

1. Keyword
2. Agency
3. Procurement Category
4. Contract Value
5. Region
6. Advertisement date by Quarters

Procurement Forecast – Export to Excel

Agency Name	Contract Number	Incumbent Name	Current MBE/DBE	Procurement Category	Description	Estimated Advertisi	Estimated Total C	Term of Contract	PO Name	PO Phone	PO Email
Education			TBD	Services	Software screen read	To Be Determined	\$500,001 to \$1,000,0	To Be Determined	Merl Eustache Webs	(410) 767- 0149	merl.eustachewebste
Education			TBD	Services	Parchment Transcript	To Be Determined	To Be Determined	To Be Determined	Merl Eustache Webs	(410) 767- 0149	merl.eustachewebste
Education			TBD	Supplies and Equipm	Electrical & Carpet In	To Be Determined	To Be Determined	Less than 1 year	Brittany Owens	(410) 767-0035	Brittany.Owens1@m
Education			TBD	Services	American Sign Lang	To Be Determined	\$1,000,001 to \$5,000	3-4 years	Brittany Owens	(410) 767-0035	Brittany.Owens1@m
Education	R00B1600002	itsinreach.com/Sode	MBE	Services	Regionwide Vending	Q2 (Oct.-Dec. 2025)	\$10,000,001 to \$20,0	5 years or more	Brittany Owens	(410) 767-0035	Brittany.Owens1@m
Education			TBD	Services	Audit Services - Bank	Q1 (July-Sept. 2025)	\$100,001 to \$500,00	1-2 years	Lisa McMillian	(410) 767-0838	lisa.mcmillan4@mary
Education			TBD	Supplies and Equipm	Chiller Repair Service	To Be Determined	To Be Determined	To Be Determined	To Be Determined		
Education			TBD	Information Technolo	Platform Services for	To Be Determined	\$1,000,001 to \$5,000	5 years or more	Kenya DeCosta -MSI	410-767-2072	kenya.decosta@mar
Transportation - Aviat	MAA-AE-21-001	HNTB Corporation	DBE 30%	Architectural Service	On-call airport environ	To Be Determined	\$5,000,001 to \$10,00	5 years or more	Robin Curland	410-859-7376	rcurland@bwairport.c
Transportation - Aviat	MAA-SV-22-004	Landrum and Brown,	MBE 27%, VSBE 3%	Services	Specialized airport co	Q4 (April-June 2026)	\$5,000,001 to \$10,00	5 years or more	Gayle Mealy	410-859-7331	GMealy2@bwairport.
Transportation - Aviat	MAA-SV-20-007	EA Engineering and	18% MBE	Services	On-call services to er	To Be Determined	To Be Determined	5 years or more	Gayle Mealy	410-859-7331	GMealy2@bwairport.
Transportation - Aviat	MAA-MC-20-001	Goode Companies, In	16% MBE	Maintenance	Solid Waste Remova	Q1 (July-Sept. 2025)	\$5,000,001 to \$10,00	5 years or more	Joe Reese	410-859-7759	jreese2@bwairport.c
Transportation - Aviat	MAA-MC-21-020	Magnolia Plumbing, I	0.00%	Maintenance	Ejector Pit Pumping	Q1 (July-Sept. 2025)	\$500,001 to \$1,000,0	5 years or more	Krystal White	410-859-7947	kwhite7@bwairport.c
Transportation - Aviat	MAA-MC-21-006	Delaware Cornerston	SBP	Maintenance	Asbestos, Lead-Bas	Q1 (July-Sept. 2025)	\$100,001 to \$500,00	5 years or more	Monica Queen	410-859-7004	Mqueen6@bwairport
Transportation - Aviat	MAA-MC-22-022	Kalyani Environmen	SBR, 12% MBE	Maintenance	Oil/Water Separator	Q1 (July-Sept. 2025)	\$100,001 to \$500,00	3-4 years	Monica Queen	410-859-7004	Mqueen6@bwairport
Transportation - Aviat	MAA-MC-22-010	Colossal Contractors	SBR	Maintenance	Tile and Paver Repair	Q2 (Oct.-Dec. 2025)	\$1,000,001 to \$5,000	5 years or more	Monica Queen	410-859-7004	Mqueen6@bwairport
Transportation - Aviat	BWI20011M	Lord Baltimore	SBR	Services	Laundry Services for	Q2 (Oct.-Dec. 2025)	\$15,000 to \$100,000	3-4 years	Cindy Beres	410-859-7463	cberes@bwairport.cc
Transportation - Trans	MDTA 2019-02	JMT Inc., AECOM Inc	31%MBE, 1% VSBE	Architectural Service	2025-02A - Comprehe	Q2 (Oct.-Dec. 2025)	\$10,000,001 to \$20,0	5 years or more	Abigail Alam	410-537-7549	aalam2@mdta.state.
Transportation - Trans				Architectural Service	2025-02B - SBR - Co	Q4 (April-June 2026)	\$1,000,001 to \$5,000	5 years or more	Abigail Alam	410-537-7550	aalam2@mdta.state.
Transportation - Trans	MDTA 2021-02A	WSP/Prime AE JV, J	24% MBD, 1% VSBE	Architectural Service	2025-01A Comprehe	Q1 (July-Sept. 2025)	\$10,000,001 to \$20,0	5 years or more	Abigail Alam	410-537-7559	aalam2@mdta.state.
Transportation - Trans	MDTA 2021-02B	Straughan Environme	24% MBD, 1% VSBE	Architectural Service	2025-01B Comprehe	Q2 (Oct.-Dec. 2025)	\$1,000,001 to \$5,000	5 years or more	Abigail Alam	410-537-7560	aalam2@mdta.state.
Transportation - Trans	SV-3095-0000	Stevenson University	0.00%	Services	Educational Services	To Be Determined	\$15,000 to \$100,000	5 years or more	Agnes Vadasz	410-537-7811	avadasz@mdta.state
Transportation - Port				Construction-Related	BGE Services Line E	To Be Determined	To Be Determined	To Be Determined	Mark Riesett	410-385-4568	mriesett1@maryland
Transportation - Port				Construction-Related	BGE Services Line E	To Be Determined	To Be Determined	To Be Determined	Mark Riesett	410-385-4568	mriesett1@maryland
Transportation - Port	220221-S	RCC MD Holding Co.	SBR, MBE 0%, VSB	Services	Railroad Maintenance	Q1 (July-Sept. 2025)	\$1,000,001 to \$5,000	5 years or more	Margie Koppelman	410-385-4833	mkoppelman1@mary
Transportation - Port	221006-S	Techmark Corporatio	SBR, MBE 3%, VSB	Services	Alarm Monitoring Ser	Q2 (Oct.-Dec. 2025)	\$500,001 to \$1,000,0	5 years or more	Margie Koppelman	410-385-4833	mkoppelman1@mary
Transportation - Port	221017-S	AB & B Termite & Pe	SBR, MBE 0%, VSB	Services	Pest Control Services	Q4 (April-June 2026)	\$15,000 to \$100,000	5 years or more	Margie Koppelman	410-385-4833	mkoppelman1@mary
Transportation - Port	222010-S	WeatherWorks Cons	SBR, MBE 0%, VSB	Services	Weather Reporting S	Q4 (April-June 2026)	\$15,000 to \$100,000	5 years or more	Margie Koppelman	410-384-4833	mkoppelman1@mary



MARYLAND
Board of Public Works



Governor, Treasurer and Comptroller at the board table

BPW Meetings

- Meeting Information
- **BPW Meeting Documents**
- Submit Public Comments
- View Public Comments
- Live Meeting Broadcast
- Meeting Calendar

Publications

- All Publications
- Annual Procurement Reports
- Advisories
- Debarments
- Pending Regulations
- Procurement Agency Activity Report (PAAR)

About BPW

- Staff
- Organizational Chart
- Directions and Parking
- About BPW

Spotlight

- 2025 BPW Meeting Schedule
- 2026 BPW Meeting Schedule (NEW)
- Fiscal Year 2026 State Tax Rate
- Fiscal Year 2025 State Tax Rate
- FY 2024 Procurement Advisor's Report
- eMaryland Marketplace Advantage (eMMA) Registration
- NASPO State Preference Repository

Data Dashboards

- BPW Data Dashboard
- DGS Capital Grants Insight



2024 Meeting Documents

Doc Title

1/3/2024

1/17/2024

1/31/2024

2/14/2024

2/28/2024

3/13/2024

4/3/2024

4/17/2024

5/1/2024

5/15/2024

6/5/2024

7/3/2024

7/17/2024

8/7/2024

8/28/2024

9/11/2024

10/2/2024



Board of Public Works Meeting Documents

Board of Public Works Meeting Documents consist of:

- **Agenda** - Collection of all Items presented to the Board
- **Summary** - Synopsis of all Items presented to the Board
- **Audio Recording** - Voice recording of the Board meeting
- **Transcript** - Written recording of the Board meeting
- **Minutes (historic files)** - Collection of all Items presented to the Board with notes/summary of actions during the meeting incorporated within.

Before a meeting, the Agenda is posted - generally ten days in advance. The Summary is posted a few days later. After posting, these two documents may be updated to reflect revised, supplemental, and hand-carried Items.

After a meeting, the Agenda and Summary are updated with notations showing the Board's action on each Item. The Audio Recording and the Transcript are added when available.

Note: Our historic files do not contain the full collection of e-documents. You will find:

- Present-Day - 2010: Agenda, Summary, Audio Recording, Transcript
- 2011 - 1995: Agenda, Summary, Transcript
- 1994 - 1971: Agenda, Transcript
- 1971 - 1904: Minutes



DEPARTMENT OF GENERAL SERVICES
OFFICE OF STATE PROCUREMENT
ACTION AGENDA
October 2, 2024



Contact: Christa Speicher 410-764-3492
christa.speicher@maryland.gov

7-S. **SERVICES CONTRACT**
Health Services Cost Review Commission

Contract ID: Value Based Program Design; HSCRC-23-0296
ADPICS No.: M00B5600325

Contract Description: Assist in researching, designing, and refining methodologies to define and measure care transformation programs with a focus on episode-based models, which include literature reviews, program design, episode development, and technical expert panels.

Award: ABT Global LLC; Rockville, MD

Contract Term: 11/01/2024 - 10/31/2027

Amount: \$2,053,144

Procurement Method: Competitive Sealed Proposals

Proposals:

Offerors	Technical Rankings	Financial Offers (Rankings)	Overall Rankings
ABT Global LLC, Rockville, MD	1	\$2,053,144.00 (2)	1
Mathematica, Inc., Washington, DC	3	\$1,685,024.49 (1)	2
ATI Advisory, Washington, DC	2	\$2,599,904.00 (3)	3

*Technical rankings were weighted greater than financial rankings

MBE/VSBE Participation: 10% / 3%

Performance Security: No

Hiring Agreement Eligible: Yes

Incumbent: Same



DEPARTMENT OF GENERAL SERVICES
OFFICE OF STATE PROCUREMENT
ACTION AGENDA
October 2, 2024



7-S. **SERVICES CONTRACT** (cont'd)

Requesting Agency Remarks: A notice of the availability of the Request for Proposals (RFP) was advertised on eMaryland Marketplace Advantage (eMMA) on May 15, 2024. A total of 15 potential vendors were directly solicited. Seven proposals were received and three were determined to be reasonably susceptible of being selected for award. Four were deemed not reasonably susceptible of being selected for award because they did not meet the minimum score. They lacked experience and expertise regarding HSCRC, the Total Cost of Care (TCOC) model and global budgets. Additionally, they had limited relevant experience with Centers for Medicare and Medicaid Services (CMS) value-based programs and Medicare value-based models. The recommended offeror ABT Global LLC was determined to be most advantageous to the State as its proposal was both ranked highest technically and was ranked highest overall.

In evaluating the offeror's proposal related to the economic benefit to the State, consideration was given to awarding this contract to the firm that will have the most direct and indirect benefits to the State of Maryland's economy. The awardee's headquarters is in Rockville, MD. They will subcontract with a small business located in Columbia, and a Service-Disabled Veteran-Owned small business located in Rockville. The awardee and all its subcontractors will purchase supplies, equipment, and services in Maryland.



Read the September edition of our Small Biz Bulletin!

- SBR Liaisons
- MBE Liaisons
- VSBE Liaisons

the procurement process.



TOP WEBSITE PICKS

- State of Maryland Disparity Study
- Expanding Opportunities Magazine
- eMaryland Marketplace Advantage (eMMA)
- Maryland Financial Incentives for Businesses
- Maryland Business Express
- Maryland Entrepreneur Hub
- SBR Liaisons
- MBE Liaisons
- VSBE Liaisons
- MBE Rights & Responsibilities
- FY2021 Customer Service Annual Report

Agency Liaisons



State of Maryland MBE Liaison Directory

Reporting Agency	MBE Liaison Name/Contact Info	Address
AGING	Christopher Nehmer christopher.nehmer@maryland.gov 410-767-2157	301 W. Preston Street, Suite #1007 Baltimore, MD 21201
AGRICULTURE	Colleen Robinson colleen.robinson@maryland.gov 410-841-5917	50 Harry S. Truman Parkway, Room 320 Annapolis, MD 21401
ARCHIVES	Teresa Fawley teresa.fawley@maryland.gov 410-260-6405	350 Rowe Boulevard Annapolis, MD 21401
ASSESSMENTS & TAXATION	Tara L. Gray tara.gray@maryland.gov 410-767-1194	301 W Preston Street #808 Baltimore, MD 21201
ATTORNEY GENERAL'S OFFICE	Janice Clark jclark@oag.state.md.us 410-573-7033	200 St. Paul Place, 17th Floor Baltimore, MD 21202-2021
BALTIMORE CITY COMMUNITY COLLEGE	Anna Lansaw ALansaw@bcc.edu 410-209-2378	2901 Liberty Heights Avenue Baltimore, MD 21215
BOWIE STATE UNIVERSITY	Steven Jost sjost@bowiestate.edu 301-860-4212	41000 Jericho Park Road Bowie, MD 20715
BUDGET & MANAGEMENT	Thomas McLamore thomas.mclamore@maryland.gov 410-260-7663	45 Calvert Street, 1st Floor Annapolis, MD 21401-1907
CANAL PLACE PRESERVATION	Nicole Gray Nicole.gray@maryland.gov 301-742-3655	13 Canal Street, Room 301 Cumberland, MD 21502
COMMERCE	Tonya Wigfall tonya.wigfall@maryland.gov 410-767-6869	World Trade Center 410 East Pratt Street, 15th Floor Baltimore, MD 21202
COMMISSION ON CIVIL RIGHTS	VACANT	6 Saint Paul Street, Suite 900 Baltimore, MD 21202-1631
COMPTROLLER	Laura Gutierrez lgutierrez@marylandtaxes.gov 667-262-0535	Louis L. Goldstein Treasury Building Post Office Box 466 Annapolis, MD 21404-0466
COPPIN STATE UNIVERSITY	Thomas Dawson thdawson@coppin.edu 410-951-3790	2500 West North Avenue Research Building, 2nd Floor Baltimore, MD 21206

1. Entry point with an agency
2. Primary contact
3. Small Procurements under \$15,000

1. Liaisons are listed by Program (SBR, MBE, & VSBE)
2. Alphabetical order by Agency
3. Contact information

TIPS for Mining Public Data

1. Fine Tune what Product and Service Codes relate to what you offer. This will help you make a match with the codes used in solicitations.
2. Use the data to narrow your focus, for a more targeted search when identifying agencies.
3. Notice the terms of contracts, to better understand when they expire & when they come out again. Part of building a pipeline.
4. Take note of the Industry Categories, which agencies are spending, and how much they spend.

<https://gomdsmallbiz.maryland.gov/Pages/reports.aspx>

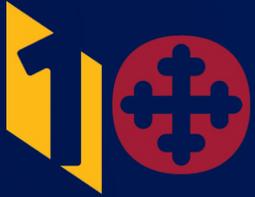
Exhibit C: FY2023 MBE Awards by Procurement Category

Fiscal Year 2023					
Procurement Category	MBE Prime Contract Awards	MBE Subcontract Awards	Total MBE Awards	Total ALL AWARDS	MBE Participation
Architectural	\$8,851,618	\$76,538,620	\$85,390,238	\$314,468,442	27.15%
Engineering	\$4,508,684	\$127,632,896	\$132,141,580	\$450,786,067	29.31%
Construction	\$97,049,211	\$393,235,548	\$490,284,759	\$2,042,942,426	24.00%
Construction Related Services	\$253,460	\$5,667,283	\$5,920,743	\$17,307,656	34.21%
Maintenance	\$64,449,326	\$64,056,396	\$128,505,722	\$1,021,244,693	12.58%
Services	\$67,208,155	\$80,009,777	\$147,217,932	\$1,118,922,754	13.16%
Supplies & Equipment	\$15,171,006	\$29,545,193	\$44,716,199	\$455,911,658	9.81%
IT Services	\$65,466,763	\$48,071,686	\$113,538,449	\$610,230,693	18.61%
IT Supplies & Equipment	\$29,981,757	\$12,245,803	\$42,227,560	\$271,350,053	15.56%
Human, Cultural, Social & Educational Services	\$3,277,331	\$1,635,474	\$4,912,805	\$25,003,007	19.65%
Corporate Credit Card	\$4,787,897	\$0	\$4,787,897	\$219,978,962	2.18%
Direct Voucher	\$19,409,388	\$0	\$19,409,388	\$281,227,385	6.90%
TOTAL	\$380,414,596	\$838,638,676	\$1,219,053,272	\$6,829,373,796	17.85%

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Exhibit F: FY2023 Industry Category: Construction

Fiscal Year 2023					
Industry Category: Construction					
MBE Participating Agency/Department	MBE Prime Contract Awards	MBE Subcontract Awards	Total MBE Awards	Total ALL AWARDS	MBE Participation
AVIATION ADMINISTRATION	\$1,348,673	\$10,203,193	\$11,551,866	\$70,230,091	16.45%
BALTIMORE CITY COMMUNITY COLLEGE	\$0	\$286,679	\$286,679	\$458,000	62.59%
COPPIN STATE UNIVERSITY	\$0	\$0	\$0	\$2,610,380	0.00%
EDUCATION	\$1,100	\$0	\$1,100	\$1,100	100.00%
ENVIRONMENTAL SERVICES	\$1,706,285	\$13,524,846	\$15,231,131	\$50,942,114	29.90%
FROSTBURG STATE UNIVERSITY	\$0	\$0	\$0	\$1,033,941	0.00%
GENERAL SERVICES	\$10,392,639	\$59,774,916	\$70,167,555	\$270,205,139	25.97%
HUMAN SERVICES	\$34,574	\$0	\$34,574	\$45,960	75.23%
JUVENILE SERVICES	\$166,731	\$0	\$166,731	\$261,745	63.70%
MORGAN STATE UNIVERSITY	\$0	\$0	\$0	\$195,000	0.00%
MOTOR VEHICLE ADMINISTRATION	\$190,609	\$3,904,331	\$4,094,940	\$16,107,209	25.42%
NATURAL RESOURCES	\$0	\$0	\$0	\$2,740	0.00%
PORT ADMINISTRATION	\$0	\$6,008,500	\$6,008,500	\$29,545,091	20.34%
PUBLIC SAFETY & CORRECTIONAL SERVICES	\$524,367	\$0	\$524,367	\$5,943,355	8.82%
PUBLIC SCHOOL CONSTRUCTION	\$37,686,505	\$159,203,812	\$196,890,317	\$472,456,876	41.67%
PUBLIC SERVICE COMMISSION	\$29,894	\$0	\$29,894	\$29,894	100.00%
SAINT MARY'S COLLEGE OF MARYLAND	\$0	\$5,568,631	\$5,568,631	\$17,318,922	32.15%
STADIUM AUTHORITY	\$8,155,690	\$4,535,829	\$12,691,519	\$102,295,975	12.41%
STATE HIGHWAY ADMINISTRATION	\$33,490,278	\$60,378,393	\$93,868,671	\$606,133,298	15.49%
TOWSON UNIVERSITY	\$85,039	\$0	\$85,039	\$480,007	17.72%
TRANSIT ADMINISTRATION	\$2,769,600	\$2,351,306	\$5,120,906	\$10,478,368	48.87%
TRANSPORTATION AUTHORITY	\$0	\$20,247,867	\$20,247,867	\$104,782,580	19.32%
U OF MD, BALTIMORE	\$210,826	\$13,177,963	\$13,388,789	\$104,376,922	12.83%
U OF MD, BALTIMORE COUNTY	\$82,385	\$1,399,146	\$1,481,531	\$7,388,919	20.05%
U OF MD, COLLEGE PARK	\$174,016	\$32,670,136	\$32,844,152	\$169,618,800	19.36%
TOTAL	\$97,049,211	\$393,235,548	\$490,284,759	\$2,042,942,426	24.00%



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Friday
November 14, 2025

9:30 a.m.
Maryland's
VSBE/SBR
Program Certification Workshop
@ StartUP at the Armory
Towson University

Tuesday
November 18, 2025

10:00 a.m.
T.I.P.S. Small Business Webinar:
Anatomy of a Bid
for Prime and Subcontractors

Friday
November 21, 2025

10:00 a.m.
T.I.P.S. Small Business Webinar:
Unlocking A.I. for Your Business:
Your 5-Hour Weekly Advantage

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Thank You!

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