



10TH ANNUAL  
GOVERNOR'S  
**SMALL BUSINESS  
OUTREACH**  
SUMMIT

# **MDOT: Way more than roads, bridges and buses**

**Main Speaker: Jeff Davis**

**Track A, Session 1**

## MDOT OVERVIEW

The Maryland Department of Transportation (MDOT), procures billions of dollars worth of goods and services each year. We procure a wide range of goods, from vehicle license plate stickers to multi-million-dollar container cranes for use at our marine terminals. We also procure items such as construction, archeological, environmental, maintenance and commodities items that include lumber, office equipment and portable stairs to assist in boarding airplanes. We are truly a procurement organization that is charged with maintaining our state-of-the-art transportation system.

# How to Do Business with MDOT

- All firms should register on **eMaryland Marketplace Advantage** (eMMA) in order to find out about procurement opportunities.
  - eMMA is the State of Maryland's electronic commerce system where bid opportunities and awards are posted. eMMA is administered by the Department of General Services and used by Maryland State Agencies as well as many counties and local municipalities.
  - You can use the instructional video Online eMMA Training for Vendors – Registration, located at: <https://procurement.maryland.gov/training/> under the Vendor Training and Support link.
- Small and minority owned firms are encouraged to attend pre-bid and pre-proposal conferences. Attendance will offer networking opportunities to contractors and subcontractors.

# Small Business Reserve (SBR) Program

- Maryland created the SBR Program to provide Certified Small Businesses (CSBs) with the opportunity to participate as prime contractors by establishing a unique marketplace where small businesses only compete against other small businesses instead of larger, more established, companies.
- Once a solicitation is Designated as “SBR,” award can only be made to a CSB.
- Procurement Reform Act of 2025: Effective October 1st, all procurements with an expected value of \$1,000,000 or less are designated for the SBR Program, unless market research shows fewer than two CSBs can perform the work\*.
- The SBR Program is a race- and gender-neutral prime contracting program.
- To participate, your company must first register as an CSB. Once you determine if your company qualifies, register by completing the self-certification process in eMMA.
- Effective August 29th, CSB certifications are valid for three years instead of one.

# The Secretary's Office Opportunities

# MISSION STATEMENT

The mission of the Office of Procurement at TSO is to support the purpose and goals of the State by purchasing and providing quality goods and services at competitive prices, proper financial stewardship for payments, and providing responsive and responsible services to its customers.

We achieve our mission by dedication to excellence in customer service, providing avenues of access to businesses, processing orders in a timely manner, streamlining operations, pursuing cost savings, identifying new sources of supply, developing relationships with small, minority, and veteran-owned vendors, and complying with all laws.

# Expedited Procurement

- On November 5<sup>th</sup> the Board of Public Works approved our request to conduct an expedited procurement.
- TSO seeks to engage eligible firms to expeditiously obtain 20 resources to perform DBE and ACDBE certification reviews required by the Interim Final Rule (IFR) published in the Federal Register on October 3, 2025. Maryland has 9,235 DBE firms and 479 ACDBE firms that need to be reevaluated by the Office of Minority Business Enterprise (OMBE)\*.
- TSO will advertise the expedited procurement on eMMA. As 20 resources are required, the State may make up to 20 separate awards; however, it is anticipated that firms will provide multiple resources. If a single firm can provide 20 resources, as few as one contract award may be made. The anticipated contract duration will be six months with one, six-month renewal option.
- \*OMBE is part of the Department of Social and Economic Mobility effective October 1, 2025, and continues to serve as the certifying entity under the Unified Certification Program, following the guidelines of 49 CFR Part 26 and 23.

# IFR Changes

- Removes the use of race- and sex-based presumptions of social and economic disadvantage in the certification process
- Contains new requirements that replace race- and sex-based presumptions of social and economic disadvantage
- Requires that all businesses currently certified as DBE and ACDBE must be reevaluated in accordance with the new rules.
- Moving forward, current DBEs and ACDBEs and any others seeking such certification must demonstrate, on a case-by-case basis, social and economic disadvantage based on their own experiences and circumstances within American society in order to participate in the DBE or ACDBE programs.
- Until all currently certified DBEs and ACDBEs are reevaluated under the new certification requirements set by the IFR, MDOT cannot set DBE and ACDBE goals on federally funded contracts or monitor DBE or ACDBE participation on active contracts funded by federal transportation dollars.

# TSO Procurement Opportunities >\$100,000

Solicitation	Estimated Total Contract Award	Procurement Officer
RFP # TSOOPP2609 for Transportation Planning Services	> \$20,000,000	Patricia Pickett, 410-865-1235 <a href="mailto:ppickett@mdot.maryland.gov">ppickett@mdot.maryland.gov</a>
RFP # MDOT2620 for MDOT-Wide On Call Temporary Contingent Labor Services	> \$20,000,000	
RFP # TSOOE2621 for Renewable Energy Development	> \$20,000,000	Peggy Tischler, 410-865-2777 <a href="mailto:ptischler@mdot.maryland.gov">ptischler@mdot.maryland.gov</a>
RFP # TSOOE2619 for Environmental Planning Services	\$5,000,001 to \$10,000,000	
RFP for Employee Management Information System (EMIS) and Software Configuration Management (SCM) Support	\$5,000,001 to \$10,000,000	Joseph Palechek, 443-867-0249 <a href="mailto:jpalechek@mdot.maryland.gov">jpalechek@mdot.maryland.gov</a>
IFB # MDOTHR2506 for Pre-Employment Screening	\$100,001 to \$500,000	Kimberly Sizemore, 410-865-1215 <a href="mailto:ksizemore@mdot.maryland.gov">ksizemore@mdot.maryland.gov</a>
IFB for CONGA Software Support	\$100,001 to \$500,000	Joseph Palechek, 443-867-0249 <a href="mailto:jpalechek@mdot.maryland.gov">jpalechek@mdot.maryland.gov</a>

# TSO Software – Master Contract PORFP Opportunities

Solicitation	Estimated Release	Estimated Total Contract Award	Procurement Officer
Everlaw	Q2 (Oct.-Dec. 2025)	\$100,001 to \$500,000	Joseph Palechek 443-867-0249 <a href="mailto:jpalechek@mdot.maryland.gov">jpalechek@mdot.maryland.gov</a>
Hewlett Packard Enterprise (HPE)		\$100,001 to \$500,000	
InterPro Solution EZMax		\$100,001 to \$500,000	
Starquest Ventures StarSQL Enterprise		\$100,001 to \$500,000	
Broadcom CA Mainframe	Q3 (Jan.- March 2026)	\$500,001 to \$1,000,000	
Forescout Network Security		\$1,000,001 to \$5,000,000	
Hootsuite Enterprise		\$100,001 to \$500,000	
Zoho ManageEngine		\$100,001 to \$500,000	

# TSO Software – Master Contract PORFP Opportunities continued

Solicitation	Estimated Release	Estimated Total Contract Award	Procurement Officer
Catalogic DPX Maintenance	Q4 (April-June 2026)	\$100,001 to \$500,000	Joseph Palechek 443-867-0249 <a href="mailto:jpalechek@mdot.maryland.gov">jpalechek@mdot.maryland.gov</a>
CISCO Smartnet		\$100,001 to \$500,000	
IBM Passport Advantage Subscription		\$100,001 to \$500,000	
Palo Alto		\$500,001 to \$1,000,000	
Rocket Software Mobius View		\$1,000,001 to \$5,000,000	
SolarWinds		\$100,001 to \$500,000	
TIBCO IBI WebFocus		\$100,001 to \$500,000	

# TSO Software - Small Procurement Opportunities < \$100,000

Solicitation	Estimated Release	Estimated Total Contract Award	Procurement Officer
Cyigna Labs IP Control		\$15,000 to \$100,000	
Gimmel Physical	Q2 (Oct.-	\$15,000 to \$100,000	
IBM DB2 Recovery Expert	Dec. 2025)	\$15,000 to \$100,000	Joseph Palechek
NetApp Maintenance		\$15,000 to \$100,000	443-867-0249
Oracle Linux Support		\$15,000 to \$100,000	<a href="mailto:jpalechek@mdot.maryland.gov">jpalechek@mdot.maryland.gov</a>
Ownbackup Unlimited for Salesforce		\$15,000 to \$100,000	
Microfocus Enterprise Developer	Q3 (Jan.-	\$15,000 to \$100,000	
NetApp Support	March 2026)	\$15,000 to \$100,000	

# TSO Software - Small Procurement Opportunities < \$100,000 continued

Solicitation	Estimated Release	Estimated Total Contract Award	Procurement Officer
Alteryx		\$15,000 to \$100,000	Joseph Palechek 443-867-0249 <a href="mailto:jpalechek@mdot.maryland.gov">jpalechek@mdot.maryland.gov</a>
Axway Securetransport		\$15,000 to \$100,000	
CISCO Defense Orchestrator	Q4 (April-June 2026)	\$15,000 to \$100,000	
F5 Load Balancer		\$15,000 to \$100,000	
Geonexus Integration Platform		\$15,000 to \$100,000	
Ivanti Security Controls Patch		\$15,000 to \$100,000	

# Maryland Aviation Administration Opportunities

# Procurement and Contracting Opportunities

- **Our mission** is to efficiently, effectively and economically procure the required materials and services necessary to provide outstanding airport facilities and services for the traveling public, the airline industry and the State of Maryland.
- **The Maryland Aviation Administration (MAA)** advertises and awards contracts for commodities, small procurement, service, maintenance, construction, architectural and engineering, and lease and concession contracts.

# Upcoming Construction Opportunities:

Contract Number & Title	Estimated Value	Anticipated Advertisement	Bid/ Proposal Due
MAA-CO-26-001 Design, Installation, and Support of Airport Data Information Display System at BWI and MTN Airports	\$3,553,473.87	October 16, 2025	December 3, 2025
MAA-CO-26-002 Concourse B Roof Replacement at BWI Airport	\$11,485,909.00	October 2, 2025	December 2, 2025
MAA-CO-26-003 Vestibule Door Replacement and Escalator Rehab at BWI Airport	\$39,854,058.00	October 20, 2025	November 24, 2025
MAA-CO-26-004 Concourse E Ticket Counter Expansion at BWI Airport	\$14,561,543.00	November 2025	December 2025
MAA-CO-26-008 BWI FAA ATCT Repairs	\$3,916,200.00	November 2025	December 2025
MAA-CO-26-009 Runway 10-28 Rehabilitation at BWI Airport	\$63,325,292.93	November 2025	December 2025

# Upcoming Maintenance Opportunities:

Contract Number & Title	Estimated Value	Anticipated Advertisement	Bid/Proposal Due
MAA-MC-27-001 Asbestos, Lead-Based Paint, Mold Remediation Containment and Abatement Services at BWI and MTN Airports	\$500,000.00	December 2025	January 2026
MAA-MC-27-002 Oil/Water Separator Cleaning and Sludge Removal Services at BWI and MTN Airports	\$400,000.00	December 2025	January 2026
MAA-MC-27-003 Tile and Paver Repair Services at BWI and MTN Airports	\$873,800.00	January 2026	February 2026

# Upcoming Architectural/ Engineering Opportunities:

Contract Number & Title	Estimated Value	Anticipated Advertisement
MAA-AE-26-001 Construction Management and Inspection Services for BWI and MTN Airports	\$4,500,000.00	Quarter 3 of FY2026
MAA-AE-26-004 Comprehensive Environmental Planning Services at BWI and MTN Airports	\$10,000,000.00	Quarter 3 of FY2026
MAA-AE-26-005 Construction Management and Inspection (CMI) Services at BWI and MTN Airports	\$30,000,000.00	Quarter 3 of FY2026

# Upcoming Services Opportunities:

Contract Number & Title	Estimated Value	Anticipated Advertisement
MAA-SV-26-003 Safety Management System Consulting Services at BWI and MTN Airports	\$1,000,000.00	Quarter 2 of FY2026
MAA-SV-26-004 Comprehensive Environmental Compliance at BWI and MTN Airports	\$10,000,000.00	November 2025
MAA-SV-27-001 Commercial Facilities and Business Planning at BWI and MTN Airports	\$7,500,000.00	January 2026
MAA-SV-27-002 Operation of Shuttle Bus/Van Services at BWI	\$107,978,824.00 Base +Option Amount	Quarter 1 of FY2027

# Upcoming Small Procurement Opportunities:

Contract Number & Title	Estimated Value	Anticipated Advertisement
R6048072 Stairway Fireproofing	\$67,976.82	November 19, 2025
BWI26003S Laundry Services	\$25,000.00	November 5, 2025
BWI26012S Utility Designating & Miss Utility Ticket Processing	\$100,000.00	November 19, 2025
R6048082 Sodium Formate	\$150,000.00	November 12, 2025

# Procurement, Purchasing & Materials Management Contact

Name:	Email Address:	Phone Number:
Daniel Guthrie, Acting Director	<a href="mailto:Dguthrie@bwiairport.com">Dguthrie@bwiairport.com</a>	410-859-7097
Monica Queen, Acting Deputy Director & Construction and Maintenance Section Manager	<a href="mailto:Mqueen6@bwiairport.com">Mqueen6@bwiairport.com</a>	410-859-7004
Gayle Mealy, A/E & Services Section Manager	<a href="mailto:Gmealy2@bwiairport.com">Gmealy2@bwiairport.com</a>	410-859-7331
Phoebe Yost, Purchasing and Materials Manager	<a href="mailto:Pyost@bwiairport.com">Pyost@bwiairport.com</a>	410-859-7666

# Maryland Transportation Authority Opportunities

## ABOUT THE MDTA

Since 1971, the **MDTA** has been responsible for constructing, managing, operating and improving the State's toll facilities, as well as for financing new revenue producing transportation projects. The **MDTA's** eight toll facilities-two turnpikes, two tunnels, and four bridges-help keep traffic moving in Maryland. All of the **MDTA's** projects and services are funded through tolls paid by the customers who use the **MDTA's** facilities.

## MDTA VALUES

MDTA is ONE TEAM working together to:

Appreciate Maryland's DIVERSITY and bring our services to all communities.

Promote INTEGRITY through accountability, transparency, governance and communication.

Foster INNOVATION to revolutionize transportation operations.

Ensure the SAFETY of our employees, customers, facilities and systems.

Provide exceptional CUSTOMER EXPERIENCE

Contract No.	Construction - Project Description	Anticipated Advertisement Date
KB-3020-0000	Rehabilitation of Curtis Creek Drawbridges Superstructure	Fall 2025
MR-3040-0000R	On-Call Miscellaneous Paving Repairs	Fall 2025
FT-3027-0000R2	FMT Box Girder Preservation	Fall 2025
KH-3046-0000	I-695 Ramps to I-95 Northbound Express Toll Lanes	Winter 2025
MR-3042-0000	On-Call Upgrade and Replace Metal Traffic Barriers and Attenuators	Winter 2025
BB-3022-0000	Replacement of Bay Bridge North Ferry Slip	Winter 2025
BB-3023-0000	Bay Bridge Pier Protection	Winter 2025
BB-3025-0000	EB Spans Full Paint - Phase 1 (T14-T22 & Suspension Span Towers from Water to below Roadway)	Winter 2026
KH-3043-0000	I-95 ETL NBE - MD 152 Park and Ride Relocation	Winter 2026
BB-3004-0000	Project Management Office and Maintenance Equipment Storage Building	Winter 2026
KH-3025-0000	JFK Maintenance Facility Complex	Winter 2026
KB-3017-0000	MDTA Police Training Academy (Phase II)	Winter 2026
KH-3039-0000	I-95 Southbound Hard Shoulder Running	Spring 2026

<b>Contract No.</b>	<b>A&amp;E - Project Description</b>	<b>Anticipated Advertisement Date</b>
2024-01 B	SBR Comprehensive Engineering Services	Winter 2025
2025-01 B	SBR Environmental Compliance	Winter 2025
2024-04 B	SBR Structures Inspection Services	Winter 2025
2025-03 B	SBR Electronic Toll Collection Services	Winter 2026
2025-02 A	Comprehensive Architectural and Engineering Services for Buildings and Facilities	Winter 2026

<b>Contract No.</b>	<b>Services and Maintenance - Project Description</b>	<b>Anticipated Advertisement Date</b>
SV-3109-0000	Debt Collection Services for Out of State Tolls and Violations RFP	TBD
MT-002211522	Fort McHenry Tunnel East Vent Building Janitorial	Winter 2025
TBD	Facility-Wide Hazmat Disposal Services	Winter 2025
TBD	NETA Electrical Testing Maintenance	Spring 2026

# Maryland Port Administration Opportunities

# MISSION & VISION STATEMENT

“The Mission Statement of the Maryland Department of Transportation Port Administration is to stimulate the flow of waterborne commerce through the ports in the State of Maryland in a manner that provides economic benefit to the citizens of the state.”

Our Vision Statement Shall:

- Capitalize on Port business opportunities
- Provide, manage and promote competitive, secure, state-of-the art terminals capable of efficiently handling diverse cargoes
- Leverage mutually supporting public and private sectors
- Act as a good steward of Maryland’s natural environment

# Port of Baltimore Terminals:

- DUNDALK MARINE TERMINAL
- SEAGIRT MARINE TERMINAL (Operated by Ports America Chesapeake)
- FAIRFIELD AUTOMOBILE TERMINALS/MASONVILLE MARINE TERMINAL
- INTERMODAL CONTAINER TRANSFER FACILITY
- NORTH LOCUST POINT MARINE TERMINAL
- SOUTH LOCUST POINT MARINE TERMINAL
- CRUISE TERMINAL





Personnel performing the Contract, including personnel delivering goods are subject to the following policies and procedures of Maryland Port Administration (MPA) or applicable to MPA regarding:

- (1) the security of MPA facilities
- (2) ingress and egress to or from MPA facilities
- (3) movement within MPA facilities

Such policies and procedures include those relating to the Transportation Worker Identification Credential (TWIC).

Applicable policies and procedures can be found at the MPA's website (under Port Security) at: <https://mpa.maryland.gov/Pages/port-security.aspx> and at <https://www.tsa.gov/for-industry/twic>.

# Upcoming Construction Contracts

Contract No. & Title	Estimated Advertisement Date	Estimated Value	Procurement Officer
525018 – Agency Wide Waterfront Structure Repair	Q2 (Oct.-Dec 2025)	\$5,000,001 to \$10,000,000	Mark Riesett <a href="mailto:Mriesett1@marylandports.com">Mriesett1@marylandports.com</a>
525100 – Secondary Feeder Distribution	Q2 (Oct.-Dec 2025)	TBD	Mark Riesett <a href="mailto:Mriesett1@marylandports.com">Mriesett1@marylandports.com</a>
525058 – Agency Wide Facility Improvements	Q2 (Oct.-Dec 2025)	\$5,000,001 to \$10,000,000	Mark Riesett <a href="mailto:Mriesett1@marylandports.com">Mriesett1@marylandports.com</a>
522098R – Agency Wide Utility Upgrades	Q2 (Oct.-Dec 2025)	\$5,000,001 to \$10,000,000	Mark Riesett <a href="mailto:Mriesett1@marylandports.com">Mriesett1@marylandports.com</a>

# Upcoming Service Contracts

Contract Title	Estimated Advertisement Date	Estimated Value	Procurement Officer
Alarm Monitoring Services	Q2 (Oct – Dec 2025)	\$500,001 to \$1,000,000	Margie Koppelman <a href="mailto:mkoppelman1@marylandports.com">mkoppelman1@marylandports.com</a>
Jersey Barriers	Q2 (Oct – Dec 2025)	\$100,001 to \$500,000	Margie Koppelman <a href="mailto:mkoppelman1@marylandports.com">mkoppelman1@marylandports.com</a>
Maintenance, Service & Repair of Gates and Vehicle Security Barriers	Q3 (Jan – March 2026)	\$15,000 to \$100,000	Margie Koppelman <a href="mailto:mkoppelman1@marylandports.com">mkoppelman1@marylandports.com</a>
Broker Services at WTC	Q3 (Jan – March 2026)	\$100,001 to \$500,000	Margie Koppelman <a href="mailto:mkoppelman1@marylandports.com">mkoppelman1@marylandports.com</a>

# Upcoming Service Contracts Continued

Contract Title	Estimated Advertisement Date	Estimated Value	Procurement Officer
Truck Scale Maintenance	Q4 (April – June 2026)	\$15,000 to \$100,000	Margie Koppelman <a href="mailto:mkoppelman1@marylandports.com">mkoppelman1@marylandports.com</a>
Weather Reporting Services	Q4 (April – June 2026)	\$15,000 to \$100,000	Margie Koppelman <a href="mailto:mkoppelman1@marylandports.com">mkoppelman1@marylandports.com</a>
Pest Control Services	Q4 (April – June 2026)	\$15,000 to \$100,000	Margie Koppelman <a href="mailto:mkoppelman1@marylandports.com">mkoppelman1@marylandports.com</a>
Railroad Maintenance Services	Q4 (April-June2026)	\$1,000,001 to \$5,000,000	Margie Koppelman <a href="mailto:mkoppelman1@marylandports.com">mkoppelman1@marylandports.com</a>

# Upcoming Supplies/Commodities Contracts

Contract Title	Estimated Advertisement Date	Estimated Value	Procurement Officer
Jersey Barriers	Q2 (Oct – Dec 2025)	\$100,001 - \$500,000	Margie Koppelman <a href="mailto:mkoppelman1@marylandports.com">mkoppelman1@marylandports.com</a>
Import Export Data Provider	Q3 (Jan – March 2026)	\$100,001 - \$500,000	Margie Koppelman <a href="mailto:mkoppelman1@marylandports.com">mkoppelman1@marylandports.com</a>

# Maryland Transit Administration Opportunities

# UPCOMING SOLICITATIONS

## IT/SERVICES/MAINTENANCE

- Call Monitoring Stats Maintenance
- Rural/Urban Transportation Planning
- Environmental Consulting Support Services
- Multiyear Bus Procurement-40FT Transit Buses
- Metro-Fire Protection Preservation

## ARCHITECTURE & ENGINEERING

- On-Call Architecture & Engineering Services(A,B,C,D)
- On-Call Track Work Engineering Services (A,B,C,D)
- On-Call Systems Engineering Services (A,B,C)

# UPCOMING SOLICITATIONS

## PURCHASING

- Assemblies, Brakes, Compression, Filter (A,B,C)
- 2011 Bus Batteries
- 19-1792 Inventory Bus Electrical Parts (A,B,C,D,E)

## CONSTRUCTION

- Bus Lower Windows Washington Blvd Buildings
- Central Business District Replacement
- Fareboxes

# Motor Vehicle Administration Opportunities

# Upcoming Solicitations

Title	Estimated Advertisement Date	Estimated Value	Procurement Officer
Desktop Computer Refresh to be compatible with Win11	Q2 (Oct.-Dec 2025)	\$15,000 to \$100,000	Norma Humphries <a href="mailto:nhumphries@mdot.maryland.gov">nhumphries@mdot.maryland.gov</a>
F5 Hardware Refresh	Q3 (Jan.-March 2026)	\$15,000 to \$100,000	Norma Humphries <a href="mailto:nhumphries@mdot.maryland.gov">nhumphries@mdot.maryland.gov</a>
Intermec Printers for stickers	Q3 (Jan.-March 2026)	\$15,000 to \$100,000	Norma Humphries <a href="mailto:nhumphries@mdot.maryland.gov">nhumphries@mdot.maryland.gov</a>
PDQ licenses for Software Patching and Deploy & Inventory	Q4 (April-June 2026)	\$15,000 to \$100,000	Norma Humphries <a href="mailto:nhumphries@mdot.maryland.gov">nhumphries@mdot.maryland.gov</a>

# Upcoming Solicitations

Title	Estimated Advertisement Date	Estimated Value	Procurement Officer
Google Single Sign On services	Q3 (Jan.-March 2026)	\$15,000 to \$100,000	Norma Humphries <a href="mailto:nhumphries@mdot.maryland.gov">nhumphries@mdot.maryland.gov</a>
Nutanix maintenance & support	Q2 (Oct.-Dec. 2025)	\$100,001 to \$500,000	Norma Humphries <a href="mailto:nhumphries@mdot.maryland.gov">nhumphries@mdot.maryland.gov</a>
Support for Fiber Channel Switches (2-DMZ, 2-Dev, 2-Prod) Nexus 9350's	Q2 (Oct.-Dec. 2025)	\$15,000 to \$100,000	Norma Humphries <a href="mailto:nhumphries@mdot.maryland.gov">nhumphries@mdot.maryland.gov</a>

# Upcoming Solicitations

Title	Estimated Advertisement Date	Estimated Value	Procurement Officer
Janitorial Services – Frederick	Q2 (Oct.-Dec. 2025)	\$15,000 to \$100,000	Susan Blockinger <a href="mailto:sblockinger@mdot.maryland.gov">sblockinger@mdot.maryland.gov</a>
Janitorial Services - Beltsville	Q4 (April-June 2026)	\$500,001 to \$1,000,000	Kelli Peters <a href="mailto:kpeters2@mdot.maryland.gov">kpeters2@mdot.maryland.gov</a>
Snow Removal - MVA Salisbury	Q3 (Jan.-March 2026)	\$15,000 to \$100,000	Mennah Gargard <a href="mailto:mgargard1@mdot.maryland.gov">mgargard1@mdot.maryland.gov</a>
Snow Removal - MVA Hagerstown	Q3 (Jan.-March 2026)	\$100,001 to \$500,000	Mennah Gargard <a href="mailto:mgargard1@mdot.maryland.gov">mgargard1@mdot.maryland.gov</a>

# Upcoming Solicitations

Title	Estimated Advertisement Date	Estimated Value	Procurement Officer
Snow Removal - MVA Cumberland	Q3 (Jan.-March 2026)	\$100,001 to \$500,000	Mennah Gargard <a href="mailto:mgargard1@mdot.maryland.gov">mgargard1@mdot.maryland.gov</a>
Snow Removal - MVA Frederick	Q3 (Jan.-March 2026)	\$100,001 to \$500,000	Mennah Gargard <a href="mailto:mgargard1@mdot.maryland.gov">mgargard1@mdot.maryland.gov</a>
Snow Removal - MVA Annapolis	Q3 (Jan.-March 2026)	\$100,001 to \$500,000	Mennah Gargard <a href="mailto:mgargard1@mdot.maryland.gov">mgargard1@mdot.maryland.gov</a>
Snow Removal - MVA Bel Air	Q3 (Jan.-March 2026)	\$100,001 to \$500,000	Mennah Gargard <a href="mailto:mgargard1@mdot.maryland.gov">mgargard1@mdot.maryland.gov</a>

# Upcoming Solicitations

Title	Estimated Advertisement Date	Estimated Value	Procurement Officer
Snow Removal - MVA Glen Burnie	Q3 (Jan.-March 2026)	\$100,001 to \$500,000	Mennah Gargard <a href="mailto:mgargard1@mdot.maryland.gov">mgargard1@mdot.maryland.gov</a>
Snow Removal - MVA Largo	Q3 (Jan.-March 2026)	\$15,000 to \$100,000	Mennah Gargard <a href="mailto:mgargard1@mdot.maryland.gov">mgargard1@mdot.maryland.gov</a>
Snow Removal - MVA Easton	Q3 (Jan.-March 2026)	\$100,001 to \$500,000	Mennah Gargard <a href="mailto:mgargard1@mdot.maryland.gov">mgargard1@mdot.maryland.gov</a>
Snow Removal - MVA Westminster	Q3 (Jan.-March 2026)	\$15,000 to \$100,000	Mennah Gargard <a href="mailto:mgargard1@mdot.maryland.gov">mgargard1@mdot.maryland.gov</a>

# Upcoming Solicitations

Title	Estimated Advertisement Date	Estimated Value	Procurement Officer
Snow Removal - MVA White Oak	Q3 (Jan.-March 2026)	\$15,000 to \$100,000	Mennah Gargard <a href="mailto:mgargard1@mdot.maryland.gov">mgargard1@mdot.maryland.gov</a>
Snow Removal - MVA Beltsville	Q3 (Jan.-March 2026)	\$15,000 to \$100,000	Mennah Gargard <a href="mailto:mgargard1@mdot.maryland.gov">mgargard1@mdot.maryland.gov</a>
Snow Removal - MVA Gaithersburg	Q3 (Jan.-March 2026)	\$15,000 to \$100,000	Mennah Gargard <a href="mailto:mgargard1@mdot.maryland.gov">mgargard1@mdot.maryland.gov</a>

# Upcoming Solicitations

Title	Estimated Advertisement Date	Estimated Value	Procurement Officer
CCTV/CONTROLLED ACCESS INSTALLATION AND SERVICE	To Be Determined	\$1,000,001 to \$5,000,000	Norma Humphries <a href="mailto:nhumphries@mdot.maryland.gov">nhumphries@mdot.maryland.gov</a>
Security and Access Systems Maintenance and Repair	Q4 (April-June 2026)	\$100,001 to \$500,000	Norma Humphries <a href="mailto:nhumphries@mdot.maryland.gov">nhumphries@mdot.maryland.gov</a>
Unarmed Security guards @ Cmbrlnd & Loveville	To Be Determined	\$100,001 to \$500,000	Norma Humphries <a href="mailto:nhumphries@mdot.maryland.gov">nhumphries@mdot.maryland.gov</a>

# State Highway Administration Opportunities

# Who We Are

**The State Highway Administration (SHA)** advertises and awards contracts to design, build, and maintain Maryland's numbered roads, highways, and bridges, as well as services for the comfort and safety of the traveling public.

- **Our mission:** to deliver a safe, sustainable, reliable and equitable transportation network for Maryland, providing multimodal access, connectivity and value for the communities and customers we serve.
- **Our vision:** is to deliver a safe, sustainable, reliable and equitable transportation network for Maryland, providing multimodal access, connectivity and value for the communities and customers we serve.

# Upcoming Architectural/Engineering Opportunities:

Contract Number & Title	Estimated Value	Anticipated Advertisement
BCS 2024-06 Construction Management & Inspection Services, D4, D6, OOC & Statewide – SBE	\$5,000,000	November 2026

# Upcoming Maintenance Opportunities:

Contract Number & Title	Estimated Value	Anticipated Advertisement	Bid/Proposal Due
42913J1428SB – BRUSH & TREE CUTTING & STUMP REMOVAL AT VARIOUS LOCATIONS HOWARD COUNTY	\$500,000	December 2025	January 2026
4283MW428BSB – HAND MOWING, TRIMMING & LITTER PICKUP ALONG I-70 & I-695 WEST OF DOGWOOD ROAD IN THE OWINGS MILLS SHOP AREA IN BALTIMORE COUNTY	\$200,000	December 2025	January 2026
5491371428SB – HIGHWAY MAINTENANCE CONTRACT SUPPORT AT VARIOUS LOCATIONS IN HOWARD COUNTY	\$400,000	December 2025	January 2026
4282G51428SB Hand Mowing, Trimming & Litter Pickup at Various Locations in Northern Anne Arundel County	\$100,000	December 2025	January 2026

# Upcoming Construction Opportunities:

CONTRACT	DESCRIPTION	TYPE OF WORK	AD DATE	BID DATE	NTP DATE	COST CLASS
XB3755529	AT VARIOUS LOCATIONS IN ANNE ARUNDEL AND ST MARY'S COUNTIES	FACILITIES IMPROVEMENTS	12/09/2025	01/15/2026	03/23/2026	\$500,001 to \$1,000,000
AL5875133	ROUTE US40AL: MD 658 TO OLD CASH VALLEY ROAD	SIDEWALKS	01/06/2026	02/12/2026	04/20/2026	\$100,001 to \$500,000
XQ3755629	AT VARIOUS LOCATIONS IN ALLEGANY AND GARRETT COUNTY	FACILITIES IMPROVEMENTS	01/06/2026	02/12/2026	04/20/2026	\$500,001 to \$1,000,000
XB2465477	AT VARIOUS LOCATIONS IN BALTIMORE AND HARFORD COUNTIES	SIDEWALKS	01/20/2026	02/26/2026	05/04/2026	\$100,001 to \$500,000
XQ6665429	AT VARIOUS MAINTENANCE FACILITIES-DISTRICT 4	FACILITIES IMPROVEMENTS	01/27/2026	03/05/2026	05/11/2026	\$500,001 to \$1,000,000
XQ2505R76	AT VARIOUS LOCATIONS IN DORCHESTER, SOMERSET, WICOMICO, AND WORCESTER COUNTIES	PAVEMENT MARKING	02/10/2026	03/19/2026	05/25/2026	\$500,001 to \$1,000,000
XQ2445N77	AT VARIOUS LOCATIONS IN CALVERT, CHARLES, AND ST MARY'S COUNTIES	SURFACE TREATMENT	02/10/2026	03/19/2026	05/25/2026	\$500,001 to \$1,000,000

# Upcoming Construction Opportunities, cont'd:

CONTRACT	DESCRIPTION	TYPE OF WORK	AD DATE	BID DATE	NTP DATE	COST CLASS
XB3705581	AT VARIOUS LOCATIONS IN ANNE ARUNDEL AND CHARLES COUNTIES	RIDESHARING FACILITIES	02/17/2026	03/26/2026	06/01/2026	\$500,001 to \$1,000,000
XQ3695176	AT VARIOUS LOCATIONS IN DORCHESTER, SOMERSET, WICOMICO AND WORCESTER COUNTIES	RPM	03/03/2026	04/09/2026	06/15/2026	\$500,001 to \$1,000,000
XZ1105629	DISTRICT 6 SALT STRUCTURE CAPITAL IMPROVEMENTS FY 27-29	FACILITIES IMPROVEMENTS	03/24/2026	04/30/2026	07/06/2026	\$500,001 to \$1,000,000
XZ1025529	DISTRICT 5 SALT STRUCTURE IMPROVEMENTS	FACILITIES IMPROVEMENTS	03/24/2026	04/30/2026	07/06/2026	\$500,001 to \$1,000,000
FR7245180	ROUTE MD17: STRUCTURE 10236X0 OVER BRANCH OF MIDDLE CREEK	SMALL STRUCTURE REPLACEMENT	11/10/2026	12/17/2026	02/22/2027	\$500,001 to \$1,000,000
HO0105134	MD32 PARK AND RIDE ACCESS PROJECT	BICYCLE-PEDESTRIAN ROUTE	01/05/2027	02/11/2027	04/19/2027	\$500,001 to \$1,000,000
XB3705581	AT VARIOUS LOCATIONS IN ANNE ARUNDEL AND CHARLES COUNTIES	RIDESHARING FACILITIES	02/17/2026	03/26/2026	06/01/2026	\$500,001 to \$1,000,000

# Questions?