

MTA Business Opportunities 2024

MDOT MARYLAND DEPARTMENT OF TRANSPORTATION
MARYLAND TRANSIT ADMINISTRATION



**Governor's Minority & Small
Business Outreach Summit**

Hosted by:



Partner:



Maryland Transit Administration

6

Service Modes

Core Bus, Light Rail, Metro, Mobility, MARC, and Commuter Bus



Core Bus

Serves Baltimore region with over 60 routes; largest mode by ridership; network redesign launched in 2017; 10th largest bus system in United States

15th

Largest Transit System

Out of all transit agencies in the United States by total ridership in 2022



Light Rail

33 stations from Hunt Valley to Cromwell and BWI Airport; 57 miles of track; mid-life overhaul of vehicles underway

~3,400

Employees

1,500 operators, 700 mechanics, 80% union



Metro

Heavy rail service with 14 stations from Owings Mills to Johns Hopkins Hospital; fleet replacement underway

\$12.6B

In Total Asset Value

Includes assets for which MTA has direct capital responsibility



Mobility

Paratransit service for individuals with disabilities who are unable to use the MTA fixed route system; service is contracted

~\$1B

Operating Budget

For FY24, includes contracted service, salaries & benefits, LOTS



MARC

Commuter rail service with 3 lines; 42 stations in MD, WV, and DC; service is contracted

~\$4.5B

Capital Budget

For FY24-29, major projects include vehicle overhauls & replacements, transit facilities



Commuter Bus

Peak-period limited-stop bus service; 4th largest system in United States; service is contracted



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Current and Upcoming Solicitations

Construction

Anticipated As of November 2024

| MODE | PROJECT TITLE | DEPARTMENT | ESTIMATED NTP | COST CLASS | D/MBE Goal |
|-------|--|------------|---------------|------------------|------------|
| Bus | Lower Windows at Washington Blvd. Buildings 1-8 | Facilities | Fall 2025 | D: \$1M - \$2.5M | TBD |
| LTR | South 5KV Signal Power System Replacement | Systems | Fall 2025 | E: \$2.5M - \$5M | TBD |
| LTR | North 5KV Signal Power System Replacement (various small projects) | Systems | Fall 2025 | D: \$1M - \$2.5M | TBD |
| LTR | Repairs to Bridge and Warning Sign Structures | Structural | Fall 2025 | E: \$2.5M - \$5M | TBD |
| LTR | Aerial Fiber Optic Cable Replacement in Central Business District | Systems | Fall 2025 | D: \$1M - \$2.5M | TBD |
| Metro | Reisterstown Plaza Metro Station Roof Replacement | Facilities | Fall 2025 | E: \$2.5M - \$5M | TBD |
| AGY | Fare Collection – Civil Works | Systems | Winter 2025 | TBD | TBD |
| Bus | Paint Booth | Facilities | Winter 2025 | TBD | TBD |
| Bus | RAISE East/West Transit Priority | Facilities | Winter 2025 | H: \$15M-\$30M | TBD |
| LTR | Catenary Surge Protection Device Grounding Replacement | Systems | Winter 2025 | D: \$1M - \$2.5M | ~ 22% |
| LTR | Substation Repair and Load Break Disconnect | Systems | Winter 2025 | L: >\$100M | 5.14% |

Note: Winter 2025 indicates December 2025 thru March 2026



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Current and Upcoming Solicitations

Construction

Anticipated As of November 2024

| MODE | PROJECT TITLE | DEPARTMENT | ESTIMATED NTP | COST CLASS | D/MBE Goal |
|-------|--|------------|---------------|-------------------|------------|
| Metro | Reisterstown Plaza Elevators Replacement | Facilities | Winter 2025 | E: \$2.5M - \$5m | TBD |
| AGY | Elevator Modernization Program | Facilities | Winter 2025 | K: \$75M - \$100M | TBD |
| MARC | West Baltimore System Design Upgrade | Facilities | Fall 2026 | TBD | TBD |
| Metro | Reconstruction of Section B (Owings Mills Tail Track/Crossover, Old Court & Milford Mill Pocket Track Interlockings) | Facilities | TBD | TBD | TBD |

A snapshot of upcoming MTA solicitations can be found on the MTA website, under Business with Office of Procurement <https://www.mta.maryland.gov/solicitations>



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Current and Upcoming Solicitations

On-Call Ancillary

Anticipated As of November 2024

| MODE | PROJECT TITLE | DEPARTMENT | ESTIMATED NTP | COST CLASS | D/MBE Goal |
|-------------|---|---------------------|---------------|------------------|------------|
| Bus | Repairs, Maintenance, & Minor Construction | Operations Support | Spring 2025 | G: \$10M - \$15M | Varies |
| Systems | Repair & Maintenance of Communication and Security, Rail Signals, Rolling Stock, & Associated Equipment | Systems Engineering | Spring 2025 | H: \$15M-\$30M | Varies |
| CMD | General Repairs, Maintenance, & Minor Construction | Construction | Spring 2025 | H: \$15M-\$30M | Varies |
| MARC | Mechanical Maintenance & Construction | MARC | Fall 2025 | G: \$10M - \$15M | TBD |
| Metro | Repairs, Maintenance, & Minor Construction | Metro | Fall 2025 | F: \$5M - \$10M | TBD |
| CMD | Miscellaneous Pavement Repairs & Rehabilitation | Construction | Fall 2025 | TBD | TBD |
| Metro | Facilities Support Ancillary | MARC | TBD | G: \$10M - \$15M | TBD |
| Metro & LTR | MOW 3 RD Party Maintenance | Metro & Light Rail | TBD | TBD | TBD |



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Current and Upcoming Solicitations

A&E

Anticipated As of September 2024

| Project Title | Type of Work | Estimated Bid Date | Estimated Amount | D/MBE Goal |
|--|------------------------------|--------------------|--|------------|
| Open-End Program / Project Management Consultant (3 contracts) | Program Management Oversight | Fall 2024 | \$60M total with 3 contracts | 20% |
| Open-End Trackwork Engineering Services (7 contracts) | Track and Structural | Fall 2024 | \$50M total with 5 contracts plus 2 SBE @ \$2.5 each | 20% |
| On-Call Services for Fare Collections and Associated Systems, Programs & Equipment Engineering (SBE) | Fare Collections | TBD | 1 each \$1M | 0% |
| Project Controls Services for Schedule and Claims Review (SBE) | Project Controls | TBD | 1 each \$1M | 12% |



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Light Rail Modernization Program

- Is a strategic initiative aimed at upgrading and modernizing MDOT MTA's Central Light Rail (CLR) System **to enhance reliability, availability, accessibility, and maintainability.**
- MTA will replace the aging high-floor LRVs with modern 70% low-floor LRVs for ADA compliance.
- The associated infrastructure modernizing includes:
 - The existing Train Control System Technology
 - The existing Operations Control Center System
 - 33 Light Rail Transit Stations for level boarding
 - Cromwell Maintenance and Storage Facility
 - North Avenue Maintenance and Storage Facility
 - Traction Power Substations
- Target schedule on market early 2025



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Service Contracts

- Removing & Recycling Used Oil
- Aerial Lift Maintenance Truck Rental
- Plumbing Maintenance
- HVAC Maintenance
- Electrical Maintenance
- Metro Signaling & Fleet Replacement
- MARC & Commuter Bus Mobile Ticketing Services
- MARC Locomotive Overhaul
- Transit Liability Claims Administrator
- Commuter Bus Services
- Transcription/Court Reporting Services
- Bench Test Equipment Unit
- Fleet Fluid Analysis
- Rail Stations Snow & Ice Removal
- Bus Recovery and Towing Services
- Bus Graphics Maintenance
- Property Acquisition and Title
- Project Planning
- Public Outreach
- On Demand Paratransit Service
- Telecommunications Support
- Tree Trimming
- Utility Marking
- Janitorial
- Vehicle Washing and Cleaning



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Skills and Trades

- Civil, Asphalt, Concrete, Steel, Environmental
- Electrical, Mechanical, Plumbing
- Railroad Track Construction, Railway Train Signaling, Rolling Stock
- Electrification, Traction Power, Surge Protection
- Communication, Systems Integration, IT
- Maintenance and Services



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MBE and DBE Contracting

- Currently, MTA has over 400 active contracts, with a total award value of \$6.7 billion
- Minority Business Enterprises (MBE) represented **11.84%** of eligible contracts in FY23
- Disadvantaged Business Enterprises (DBE) goal for FY23-25 **30%**
 - Most recent reporting period, DBEs represented **32.1%** of contracts awarded and **42.5%** of payments of contracts completed
- All solicitations are reviewed by MTA's PRG to evaluate and determine the MBE/DBE goals based on market analysis



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Key Contacts

Chief Engineer

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Office of Procurement

- Jamaal Turner, Director, 410-767-8374 Jturner5@mdot.maryland.gov

Equal Opportunity Compliance Programs (EOCP)

- Bart Plano, Chief EOCP, 410-767-3779 bplano@mdot.Maryland.gov
- Ruth General, Manager M/DBE Compliance 443-202-1758 rgeneral@mdot.Maryland.gov
- Debra Johnson, Title VI/ADA Coordinator 410-767-5717 DJohnson6@mdot.Maryland.gov



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Upcoming Projects are always advertised on eMMA

Look to eMaryland Marketplace Advantage for Further Details

[HTTPS://PROCUREMENT.MARYLAND.GOV/](https://procurement.maryland.gov/)

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