

2023

BUSINESS OPPORTUNITIES

**Maryland Business Opportunities & Entrepreneurial Training Summit
Procurement Resources and Opportunities for Success
for Minority, Small & Veteran Businesses**

September 26, 2023



Maryland Transit Administration Office of Procurement

Business Opportunities – September 2023

*Providing safe, efficient and reliable transit across Maryland
with world-class customer service.*

*The Maryland Department of Transportation is a
customer-driven leader that delivers safe, sustainable,
intelligent, and exceptional transportation solutions in
order to connect our customers to life's opportunities.*



Maryland Transit Administration



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Service Modes

Core Bus, Light Rail, Metro, Mobility, MARC, and Commuter Bus



Core Bus

Serves Baltimore region with over 60 routes; largest mode by ridership; network redesign launched in 2017; 10th largest bus system in United States

15th

Largest Transit System

Out of all transit agencies in the United States by total ridership in 2021



Light Rail

33 stations from Hunt Valley to Cromwell and BWI Airport; 57 miles of track; mid-life overhaul of vehicles underway

~3,300

Employees

1,500 operators, 700 mechanics, 80% union



Metro

Heavy rail service with 14 stations from Owings Mills to Johns Hopkins Hospital; fleet replacement underway

\$12.6B

In Total Asset Value

Includes assets for which MTA has direct capital responsibility



Mobility

Paratransit service for individuals with disabilities who are unable to use the MTA fixed route system; service is contracted

\$976M

Operating Budget

For FY23, includes contracted service, salaries & benefits, LOTS



MARC

Commuter rail service with 3 lines; 42 stations in MD, WV, and DC; service is contracted

\$4.4B

Capital Budget

For FY23-28, major projects include vehicle overhauls & replacements, transit facilities



Commuter Bus

Peak-period limited-stop bus service; 4th largest system in United States; service is contracted



Upcoming Projects are always advertised on eMMA

Look to eMaryland Marketplace Advantage for Further Details

[HTTPS://PROCUREMENT.MARYLAND.GOV/](https://procurement.maryland.gov/)

Services

- MRC-23-022-MT – MARC IV Truck Overhaul
MBE Goal: TBD
Procurement Officer: Sharon Curtis
- AGY-23-045-MT- Testing, Inspections of Fire Alarms, Sprinklers and Clean Agent Systems
5% MBE Goal
Procurement Officer: Tammy Russell
- AGY-23-063-SR- Fuel Tax Recovery
MBE Goal: TBD
Procurement Officer: Tammy Russell
- AGY-23-047-SR- Third-Party Administrator Services for Transit Liability Claims
17% MBE Goal | 1% VSBE
Procurement Officer: Tammy Russell

Maintenance

- MRC-24-001-MT- MARC Elevator Inspection, Maintenance and Repair
MBE Goal: TBD
Procurement Officer: Heather Martin

Construction

- T-1459-0140- Electronic Fare Collection Cable & Conduit Installation

MBE Goal: TBD

Procurement Officer: Christie Williams

- T-1835-0150- Metro Noise Mitigation and Structural Repairs

MBE Goal: TBD

Procurement Officer: Christie Williams

- T-1918-0150- Metro Milford Mill Roof Replacement

MBE Goal: TBD

Procurement Officer: Christie Williams

- T-1994-0250- Owings Mills Metro Park N Ride Rehabilitation

MBE Goal: TBD

Procurement Officer: Christie Williams

- T-2024-0350 -Fast Forward Bus Stop ADA Compliance City West

33% MBE Goal

Procurement Officer: Christie Williams

- T-2024-0350 -Fast Forward Bus Stop ADA Compliance City East South

33% MBE Goal

Procurement Officer: Christie Williams

- T-2174-0150 Replacement Modernization of Elevators

MBE Goal: TBD

Procurement Officer: Christie Williams

Upcoming Solicitations

Services/Maintenance

- Light Rail Electrical Maintenance
- Metro Standpipe
- Repair and Maintenance of MTA Bus Tires
- Bus Wrap Maintenance
- LR Parking Lot Snow and Ice Removal
- Fuel Tax Recovery
- Testing, Servicing and Certifying Fire Extinguishers
- Radio Shop Staffing (TORFP)
- MARC Penn Line HVAC Preventative Maintenance & On-Call Services
- Integrated Parts Manual

A&E

- Project Controls Services for Schedule and Claims Review

Construction

- MTA Light Rail Station Wayfinding

IT Services/ Maintenance

- Security System H&S Maintenance (SSHSM)

Equipment

- Light Rail Composite Material Seat Replacement

Purchasing Division

- The MTA has a continuous need for a wide variety of materials and services
- Purchases are made in a variety ways via various methods including spot buys, short term contracts, long term (five years) Blanket Purchase Orders, firm fixed price, indefinite quantity, etc.
- Bids may be directly solicited from vendors for procurements up to \$15,000
- Not only does MTA purchase specialized, transit specific, parts for buses and rail cars, the agency purchases many general Maintenance, Repair & Operations (MRO) items including parts, small tools, supplies, consumables, uniforms, etc.

Advice for You, because we Want You to do Business with Us

MTA is Open for Business !

- Register on eMaryland Marketplace *Advantage* at <https://procurement.maryland.gov/business-community/>
 - Be sure to include the most appropriate contact person and always keep the contact information current
 - Register and keep current, ALL the Commodity / NIGP Codes for which you are certified and capable of performing
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- Register as a Small Business Reserve vendor with the State of Maryland:
<https://procurement.maryland.gov/business-community/>
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- Register as a Small Business Enterprise vendor with the Federal Government and/or include this federal information when registering as a Small Business with the State of Maryland:
<https://www.sba.gov/business-guide/launch-your-business/register-your-business>
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- Get certified as a Minority Business Enterprise (MBE) vendor with the State of Maryland and as a Disadvantaged Business Enterprise (DBE) vendor with the Federal Government**
<https://gomdsmallbiz.maryland.gov/Pages/mbe-certification.aspx>
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- Be sure to stay in compliance with the regulations and maintain an Active Status / Good Standing with the Maryland State Department of Assessments and Taxation: dat.maryland.gov

Office of Procurement Contracts Division



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Office of Procurement
Purchasing Division

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