

Maryland Port Administration



The Port of Baltimore:

Maryland's Multi-Billion Dollar Economic Engine on the Chesapeake



**Maryland Business Opportunities
& Entrepreneurial Training Summit**



MDOT
MARYLAND DEPARTMENT
OF TRANSPORTATION

UNIVERSITY SYSTEM
of MARYLAND

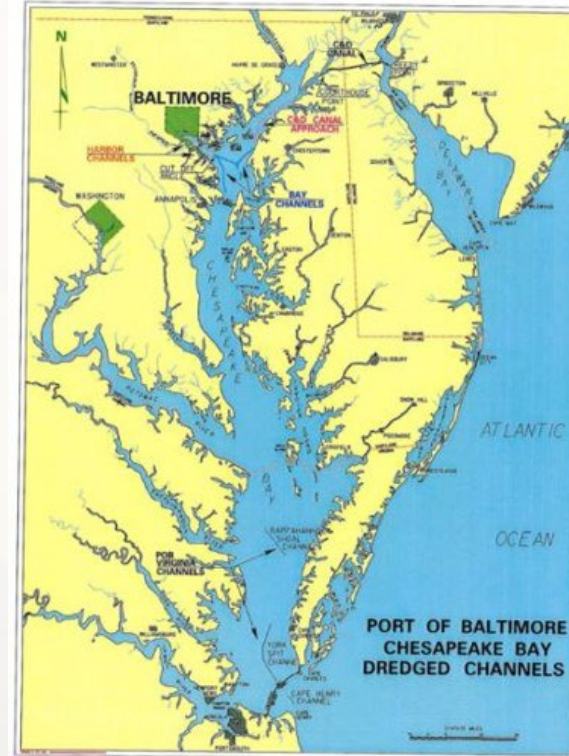


Contents:

- Port's Historical Perspective
- Port's Current Status:
 - Cargo
 - Cruise
- Upcoming Projects:
 - Landside (Terminals)
 - Harbor Development (Dredging Program)



Baltimore City has great maritime history due to its inland location. Being the western-most Mid-Atlantic port requires dredged channels.





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Maryland Port Administration was established because of neglected port facilities.

Purpose: To increase the flow of waterborne commerce through the State of Maryland in a manner that provides benefit to the citizens of the State.





Economic Impact for Maryland

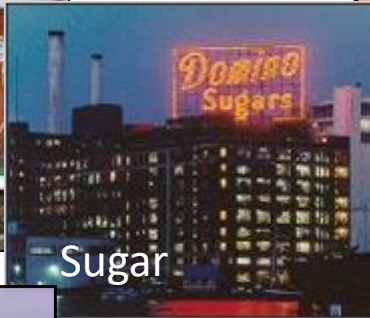
- 15,330 Direct Jobs + 21,970 induced/indirect jobs
- POB responsible for \$3.3 Billion in personal income
- POB generates \$2.6 Billion in business revenues
- POB generates \$300 million in state/county/municipal taxes



The Port of Baltimore is a complex mix of Private and State-owned terminals handling diverse bulk and general cargo.



Forest Products



Sugar



Coal



Farming & Mining

Equipment



Containers



Salt &

Fertilizers



Automobiles



Cruises

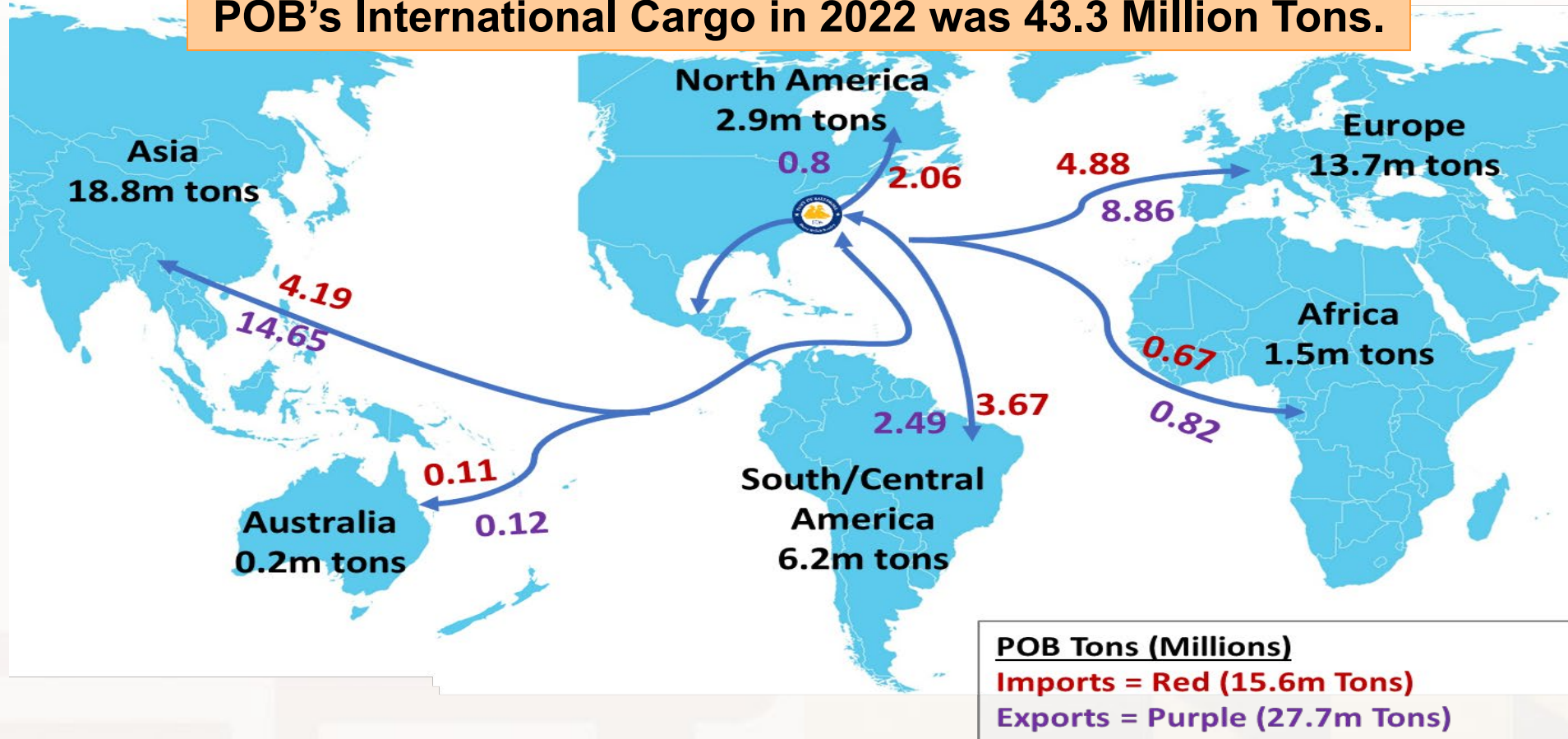


NORWEGIAN CRUISE LINE



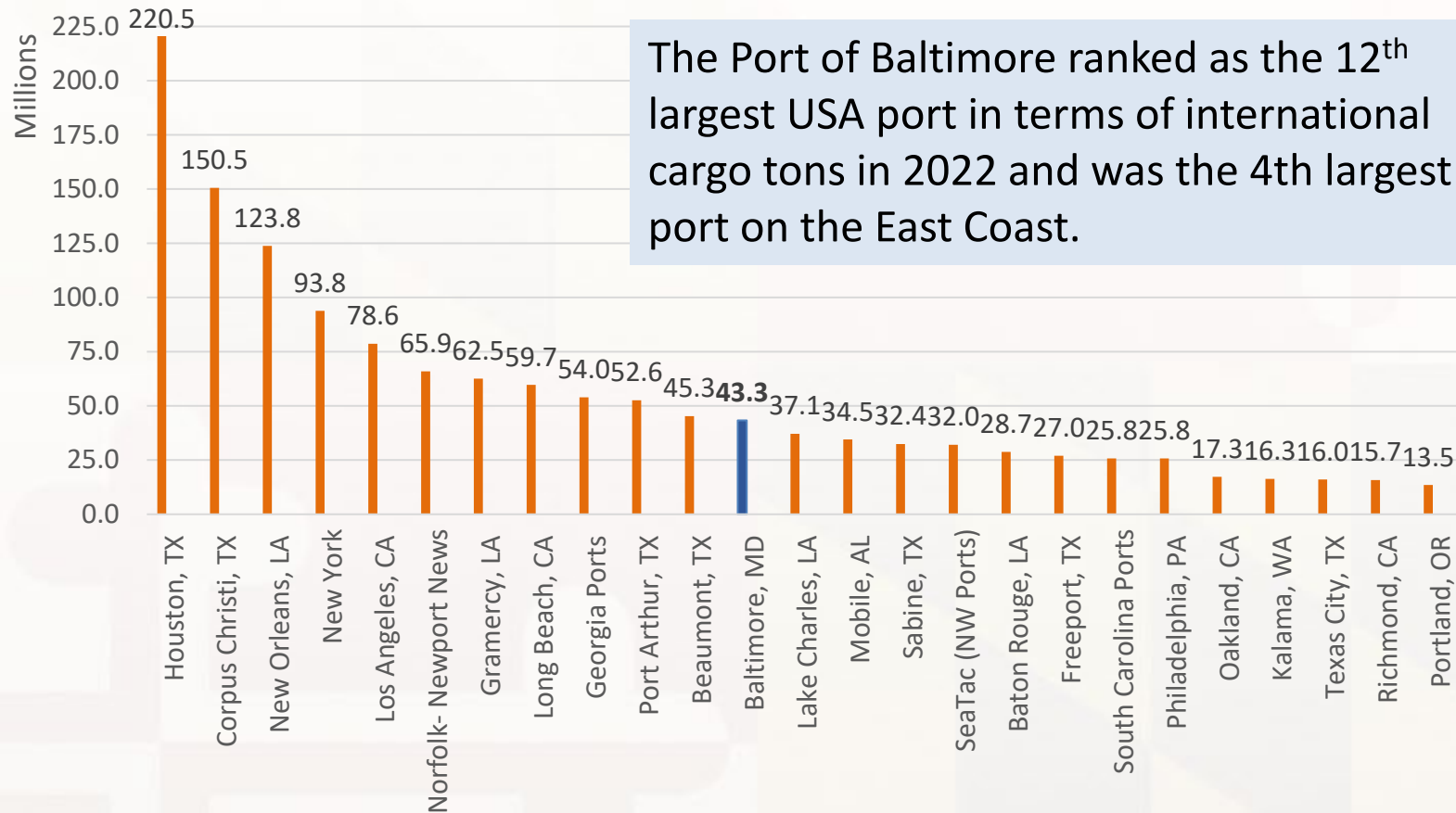
The Port has global reach, connecting many Mid-Atlantic suppliers to the Global Market

POB's International Cargo in 2022 was 43.3 Million Tons.





2022 POB Ranking (tons) vs. Top USA Ports





2022 Accomplishments

Maryland Port Administration Terminals:

1. General Cargo Tons: 11.4 million tons
2. Container TEUs: 779,108 TEUs

Port of Baltimore National Port Rankings for 2022 Int'l Cargo:

- 1st in Automobiles/Light Trucks (750,200 vehicles)
- 1st in Ro/Ro Cargo
- 1st in Imported Gypsum
- 1st in Imported Forest Products
- 2nd in Exported Coal
- 2nd in Imported Sugar
- 10th in Overall Foreign Cargo Value (\$74.33 billion)
- 12th in Overall Foreign Cargo Tonnage (43.3 million tons)



MPA Upcoming Construction Contract Opportunities FY2024

	Estimated Advertise Date	Estimated Value	Description	Procurement Officer
1	Fall 2023	\$5M - \$7M	521020 Tidal Gates at DMT	Mark Riesett mriesett@marylandports.com
2	Fall 2023	\$5M - \$6M	522809 WTC Elevator Modernization	Mark Riesett mriesett@marylandports.com
3	Fall 2023	\$3M - \$4M	522030R Roof Replacement Shed 201B, DMT	Mark Riesett mriesett@marylandports.com
4	Fall 2023	\$7M - \$8M	521030 DMT Resiliency Sea Curb	Mark Riesett mriesett@marylandports.com



MPA Upcoming Services, IT & Supplies Contract Opportunities FY2024

	Estimated Advertise Date	Estimated Value	Description	Procurement Officer
1	Winter 2024	Under \$50K	Push Tug Work Boat Annual Maintenance	Margie Koppelman mkoppelman1@marylandports.com
2	Winter 2024	\$200,000 NTE	Janitorial Services at Cruise Terminal	Tara Dowell tdowell@marylandports.com
3	Fall 2023	\$200,000 NTE	224006-S Shuttle Bus Services at Cruise Terminal	Tara Dowell tdowell@marylandports.com
4	Fall 2023	\$1M - \$2M	224015-IT IT Architect Support Services (one resource)	Margie Koppelman mkoppelman1@marylandports.com
5	Fall 2023	\$10M - \$15M	224008-IT IT Staff Augmentation (2 awards & up to 13 resources)	Trisha O'Neal toneal3@marylandports.com
6	Winter 2024	Under \$50K	Mary Lynn Annual Maintenance	Margie Koppelman mkoppelman1@marylandports.com



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MPA Upcoming Maryland Environmental Service (MES) Contract Opportunities FY2024

	Estimated Advertise Date	Estimated Value	Description	Procurement Officer
1	Summer 2023	\$300K - \$400K	HMI Landbase Pier Replacement & Personnel Pier Repairs	procurement@menv.com MES Procurement 410-729-8510
2	Fall 2023	\$150K - \$300K	Masonville Alternate Discharge System	procurement@menv.com MES Procurement 410-729-8510
3	Spring 2024	\$1M - \$2M	Cox Creek Alternate Discharge System	procurement@menv.com MES Procurement 410-729-8510
4	Spring 2024	\$150K - \$300K	Poplar Island Bulkhead Repairs	procurement@menv.com MES Procurement 410-729-8510
5	Spring/Summer 2024	\$2M - \$3M	STAR Facility Upland Demolition	procurement@menv.com MES Procurement 410-729-8510
6	Summer/Fall 2024	\$100K - \$150K	HMI Personnel Pier Dredging	procurement@menv.com MES Procurement 410-729-8510



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For more information on upcoming Harbor Development Projects and other projects through the Maryland Environmental Service, please visit the MES website, www.menv.com, and click on the Procurement page to find more on the following:

- Services MES is actively seeking
- How to do business with MES
- Contracting opportunities
- Bid results
- Minority Business Enterprise

MES is a self-supporting independent State Agency with 900 diverse projects that include:

- Water and wastewater treatment
- Solid waste management
- Composting
- Recycling
- Dredged material management
- Hazardous material management
- Storm water services
- Renewable energy



MES Attn: Procurement Division
259 Najoles Road, Millersville, MD 21108
procurement@menv.com
410-729-8510



Howard Street Tunnel Project Update

- Height restrictions at the Howard Street Tunnel and 21 other locations between Baltimore and Philadelphia currently prevent double-stack trains from accessing the Port of Baltimore
- The Maryland Port Administration, CSX, the Federal Railroad Administration and the Pennsylvania Department of Transportation are working together on a **\$466 million project to increase the vertical clearance at the Howard Street Tunnel** and the other locations to accommodate double-stack rail in 2026
- CSX is handling all design and construction activities, which have been broken out into ten packages. Currently six of the ten packages are under construction, with the remaining four going to construction in the coming months.



For information about procurement opportunities, please contact CSX representative Stephanie Fusco, Stephanie_Fusco@csx.com



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Thank you!